



# Hotel Occupancy Survey 2021







Statistics Office

HM Government of Gibraltar

# HOTEL OCCUPANCY SURVEY 2021



## Statistics Office

HM Government of Gibraltar

### Statistics Online

Copies of the Hotel Occupancy Survey can be obtained, free of charge from the Statistics Office and are also available for download from the Gibraltar Government Website (<https://www.gibraltar.gov.gi/new/downloads>).

Historical data can be downloaded from previous copies of the report available online.

Comments and requests for general information should be addressed to:

Statistics Office

Suite 3.22 World Trade Center

6 Bayside Road

Gibraltar

Or

E-mail: [statistics@gibraltar.gov.gi](mailto:statistics@gibraltar.gov.gi)

Tel: +350 20075515/ +350 20075490 / +350 20052541

Fax: +350 20051160



## PREFACE

The Statistics (Hotel Occupancy Survey) Order 1971 requires that the Government Statistician prepare a report and summary of the findings of the Hotel Occupancy Survey to be laid before the Gibraltar Parliament.

This report contains a summary of the statistics collected for the years 1995 – 2021.

The impact of the Coronavirus (COVID-19) global pandemic on the hotel industry is evident throughout 2020 and the first quarter of 2021.

I must express my thanks to the establishments for their continued co-operation in the conduct of this Survey.

GOVERNMENT STATISTICIAN



## DEFINITIONS AND NOTES

- (a) **Tourist:** A tourist is a person who is primarily in Gibraltar for the purpose of a holiday. It is nevertheless up to the discretion of the individual hotels who to include under this category.
- (b) **Guest Nights:** Calculated on the basis of “one guest x one night”.
- (c) **Room Nights:** Calculated on the basis of “one room x one night”.
- (d) **Sleeper Occupancy:** Calculated as the percentage of guest nights sold over guest nights offered. It should be noted that this measure does not necessarily give an accurate indication of the ability of the hotel to accept more guests, ( e.g. one person staying in a room with two beds gives a 50% sleeper occupancy and a 100% room occupancy).
- (e) **Room Occupancy:** Calculated as the percentage of room nights sold over room nights offered.
- (f) **Abbreviations:**
  - GNS - Guest Nights Sold.
  - GNO - Guest Nights Offered.
  - RNS - Room Nights Sold.
  - RNO - Room Nights Offered.
- (g) In interpreting the figures it should be noted that:
  - (i) The Sunrise Motel is included for the period January 1992 to December 1994 and re-included as from January 2007 to October 2013.
  - (ii) The Cannon Hotel is included with effect from July 1995 to December 2018.
  - (iii) The Emile Youth Hostel and Herald Travel Apartments are included with effect from January 2006.
  - (iv) The Continental Hotel is included for the periods January 1986 to July 2008 and December 2013 to 2017.
  - (v) The Governor’s Inn Apartments are included for the period January 2006 to December 2010.
  - (vi) The Sunborn Hotel is included with effect from March 2014 and closed temporarily in March 2020 in response to the Coronavirus (COVID-19) pandemic, reopening in August 2020.
  - (vii) As from May 2014, the Queen's Hotel is not included.
  - (viii) The Holiday Inn Express is included with effect from June 2018.
  - (ix) The impact of the Coronavirus (COVID-19) travel restrictions are evident during 2020, with sharp decreases in arrivals, room nights sold and guest nights sold throughout the year.
  - (x) The impact of the Coronavirus (Covid-19) travel restrictions continued in 2021, with sharp decreases in arrivals, room nights sold and guest nights sold during the first quarter of the year.
- (h) This Survey is based on the figures provided by the Bristol Hotel, Caleta Hotel, Emile Youth Hostel, Herald Travel Apartments, Holiday Inn Express, O’Callaghan Elliott Hotel, Rock Hotel and Sunborn Hotel.



# Contents

| Tables   | Page(s) |
|--|---------|
| <b>1. General</b>  |         |
| 1.01 General Analysis, 1995 - 2021   | 1 - 3   |
| <b>2. Room Nights Sold and Offered</b>   |         |
| 2.01 Room Nights Sold (All Arrivals), 2015 - 2019                                | 4       |
| 2.02 Room Nights Offered (All Arrivals), 2015 - 2019                             | 4       |
| 2.03 Room Nights Sold and Offered (All Arrivals), 2020 - 2021                    | 5       |
| 2.04 Room Nights Sold (Tourist Arrivals), 2015 - 2019                            | 6       |
| 2.05 Room Nights Offered (Tourist Arrivals), 2015 - 2019                         | 6       |
| 2.06 Room Nights Sold and Offered (Tourist Arrivals), 2020 - 2021                | 7       |
| <b>3. Room Occupancy Rates</b>   |         |
| 3.01 Room Occupancy Rates (All Arrivals), 2011 - 2015                            | 8       |
| 3.02 Room Occupancy Rates (Tourist Arrivals), 2011 - 2015                        | 8       |
| 3.03 Room Occupancy Rates (All Arrivals), 2016 - 2021                            | 9       |
| 3.04 Room Occupancy Rates (Tourist Arrivals), 2016 - 2021                        | 10      |
| <b>4. Number of Arrivals</b>   |         |
| 4.01 Number of Arrivals (All Arrivals), 1995 - 2001                              | 11      |
| 4.02 Number of Arrivals (Tourist Arrivals), 1995 - 2001                          | 11      |
| 4.03 Number of Arrivals (All Arrivals), 2002 - 2008                              | 12      |
| 4.04 Number of Arrivals (Tourist Arrivals), 2002 - 2008                          | 12      |
| 4.05 Number of Arrivals (All Arrivals), 2009 - 2015                              | 13      |
| 4.06 Number of Arrivals (Tourist Arrivals), 2009 - 2015                          | 13      |
| 4.07 Number of Arrivals (All Arrivals), 2016 - 2021                              | 14      |
| 4.08 Number of Arrivals (Tourist Arrivals), 2016 - 2021                          | 15      |
| <b>5. Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)</b>     |         |
| 5.01 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1995 - 1998             | 16      |
| 5.02 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1999 - 2002             | 16      |
| 5.03 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2003 - 2006             | 17      |
| 5.04 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2007 - 2010             | 17      |
| 5.05 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2011 - 2014             | 18      |
| 5.06 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2015 - 2018             | 18      |
| 5.07 Guest Nights Sold, 2019 - 2021  | 19      |
| 5.08 Guest Nights Offered, 2019 - 2021   | 20      |
| 5.09 Sleeper Occupancy Rates, 2019 - 2021  | 21      |
| <b>6. Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)</b> |         |
| 6.01 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1995 - 1998             | 22      |
| 6.02 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1999 - 2002             | 22      |
| 6.03 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2003 - 2006             | 23      |
| 6.04 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2007 - 2010             | 23      |
| 6.05 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2011 - 2014             | 24      |
| 6.06 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2015 - 2018             | 24      |
| 6.07 Guest Nights Sold, 2019 - 2021  | 25      |
| 6.08 Guest Nights Offered, 2019 - 2021   | 26      |
| 6.09 Sleeper Occupancy Rates, 2019 - 2021  | 27      |
| <b>7. Average Length of Stay (Nights)</b>  |         |
| 7.01 Average Length of Stay Per Person (All Arrivals), 2010 - 2021               | 28      |
| 7.02 Average Length of Stay Per Person (Tourist Arrivals), 2010 - 2021           | 29      |

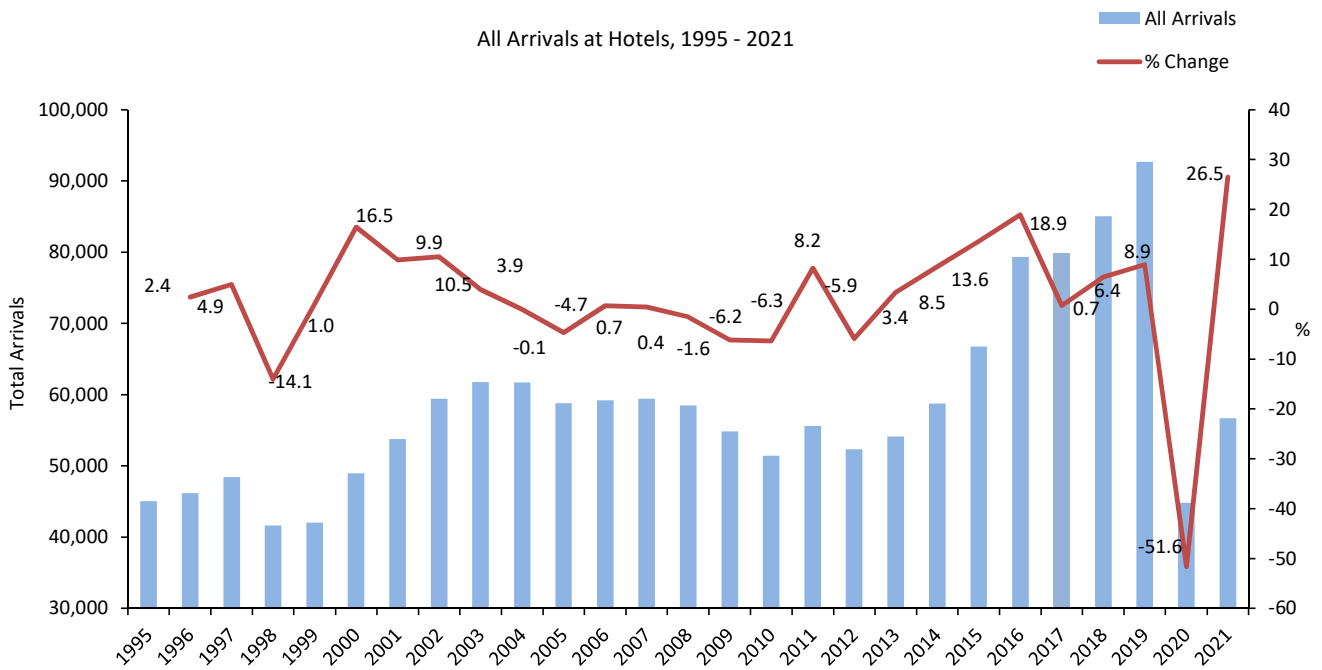


## 1: General

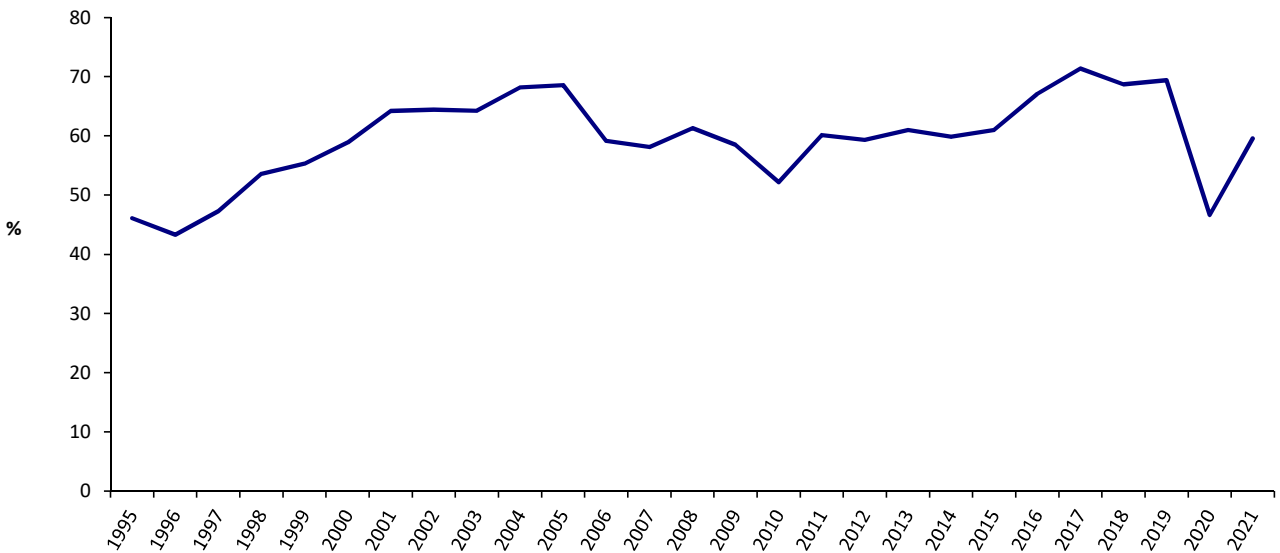
**Table 1.01 General Analysis, 1995 - 2021**

| Year | All Arrivals | (000's) |     | % Room Occupancy | (000's) |     | (% ) Sleeper Occupancy | Average Length Of Stay |
|------|--------------|---------|-----|------------------|---------|-----|------------------------|------------------------|
|      |              | RNO     | RNS |                  | GNO     | GNS |                        |                        |
| 1995 | 45,056       | 192     | 88  | 46.1             | 369     | 144 | 39.2                   | 3.2                    |
| 1996 | 46,142       | 191     | 83  | 43.3             | 372     | 141 | 37.8                   | 3.1                    |
| 1997 | 48,420       | 190     | 90  | 47.3             | 370     | 144 | 39.0                   | 3.0                    |
| 1998 | 41,616       | 173     | 93  | 53.6             | 335     | 145 | 43.1                   | 3.5                    |
| 1999 | 42,031       | 179     | 99  | 55.3             | 351     | 154 | 43.7                   | 3.7                    |
| 2000 | 48,949       | 179     | 105 | 58.9             | 368     | 164 | 44.6                   | 3.4                    |
| 2001 | 53,776       | 179     | 115 | 64.2             | 366     | 179 | 48.9                   | 3.3                    |
| 2002 | 59,417       | 183     | 118 | 64.4             | 367     | 182 | 49.7                   | 3.1                    |
| 2003 | 61,743       | 186     | 119 | 64.2             | 367     | 188 | 51.2                   | 3.0                    |
| 2004 | 61,710       | 186     | 126 | 68.2             | 366     | 202 | 55.1                   | 3.3                    |
| 2005 | 58,796       | 177     | 122 | 68.6             | 349     | 196 | 56.2                   | 3.3                    |
| 2006 | 59,194       | 200     | 119 | 59.2             | 406     | 192 | 47.3                   | 3.2                    |
| 2007 | 59,425       | 220     | 128 | 58.1             | 434     | 202 | 46.5                   | 3.4                    |
| 2008 | 58,500       | 218     | 134 | 61.3             | 425     | 210 | 49.5                   | 3.6                    |
| 2009 | 54,863       | 214     | 125 | 58.5             | 414     | 199 | 48.0                   | 3.6                    |
| 2010 | 51,384       | 214     | 112 | 52.2             | 413     | 178 | 43.0                   | 3.5                    |
| 2011 | 55,619       | 209     | 125 | 60.2             | 401     | 199 | 49.7                   | 3.6                    |
| 2012 | 52,340       | 198     | 118 | 59.3             | 384     | 185 | 48.1                   | 3.5                    |
| 2013 | 54,128       | 197     | 120 | 61.0             | 381     | 185 | 48.6                   | 3.4                    |
| 2014 | 58,744       | 216     | 129 | 59.9             | 444     | 200 | 45.1                   | 3.4                    |
| 2015 | 66,735       | 230     | 141 | 61.0             | 533     | 221 | 41.6                   | 3.3                    |
| 2016 | 79,349       | 228     | 153 | 67.1             | 523     | 251 | 48.0                   | 3.2                    |
| 2017 | 79,913       | 215     | 153 | 71.4             | 454     | 254 | 55.9                   | 3.2                    |
| 2018 | 85,050       | 226     | 155 | 68.7             | 486     | 260 | 53.4                   | 3.1                    |
| 2019 | 92,657       | 241     | 167 | 69.4             | 526     | 276 | 52.4                   | 3.0                    |
| 2020 | 44,830       | 207     | 97  | 46.6             | 447     | 152 | 34.1                   | 3.4                    |
| 2021 | 56,697       | 222     | 132 | 59.6             | 483     | 221 | 45.7                   | 3.9                    |

**Notes:***(i) RNO - Room Nights Offered.**(ii) RNS - Room Nights Sold.**(iii) GNO - Guest Nights Offered.**(iv) GNS - Guest Nights Sold.**(v) The Coronavirus (COVID-19) travel restrictions had a negative impact in 2020, with a sharp decline in arrivals, room nights sold and guest nights sold throughout the year.**(vi) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in arrivals, room nights sold and guest nights sold during the first quarter of the year.*



### Room Occupancy Rates (All Arrivals), 1995 - 2021



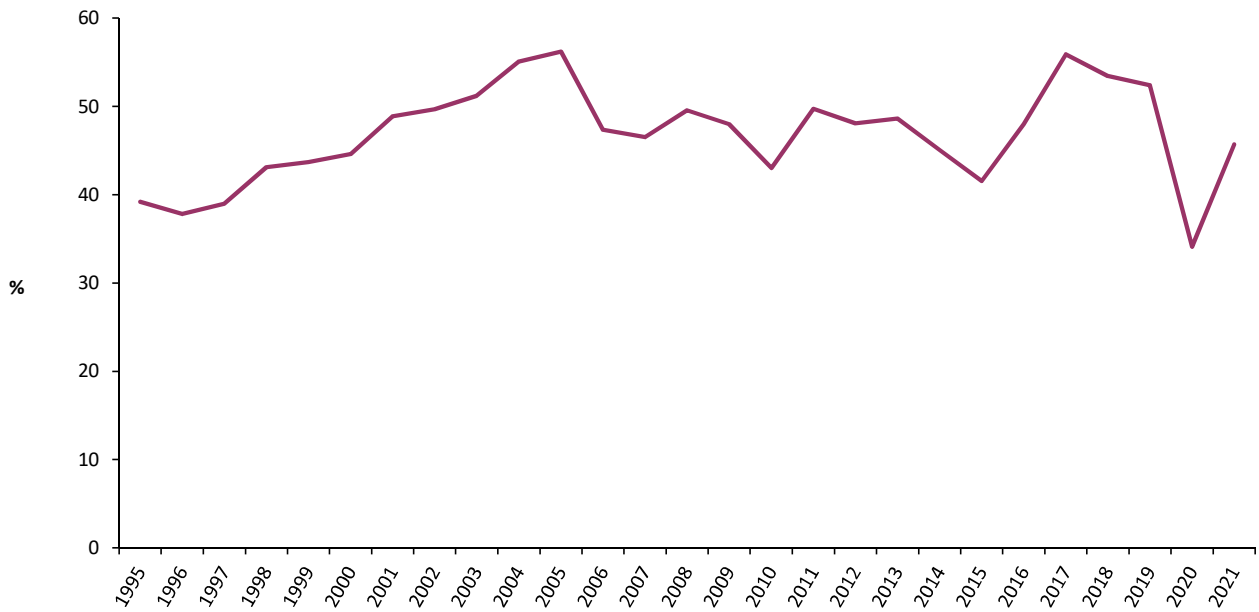
**Notes:**

(i) The Coronavirus (COVID-19) travel restrictions had a negative impact in 2020, with a sharp decline in arrivals, room nights sold and guest nights sold throughout the year.

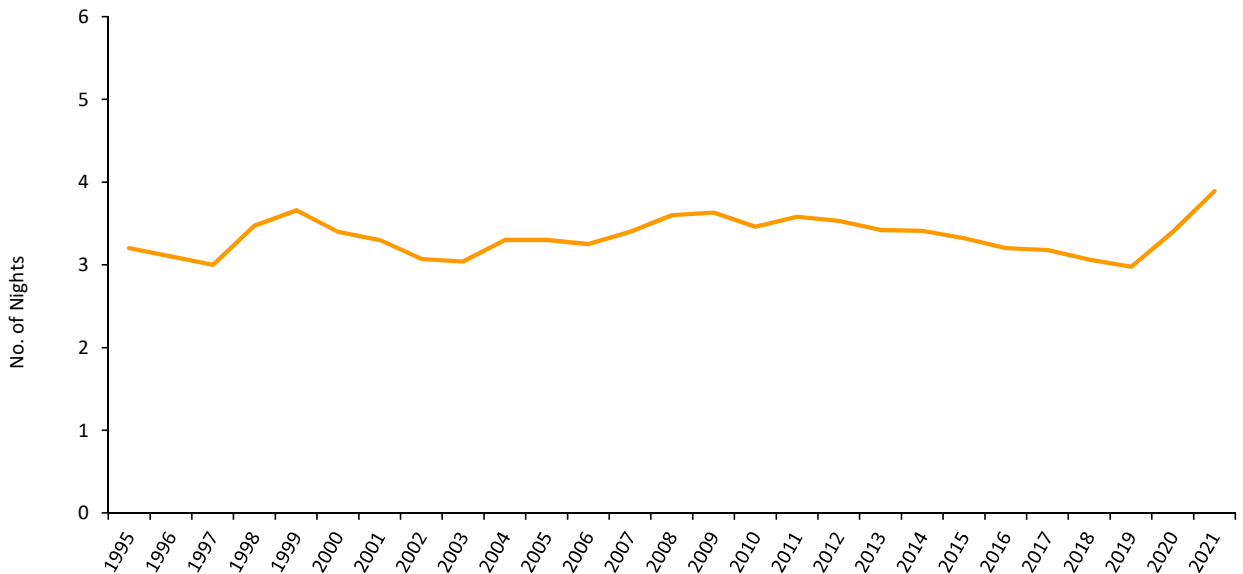
(ii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in arrivals, room nights sold and guest nights sold during the first quarter of the year.



Sleeper Occupancy Rates (All Arrivals), 1995 - 2021



Average Length of Stay (All Arrivals), 1995 - 2021



Notes:

(i) The Coronavirus (COVID-19) travel restrictions had a negative impact in 2020, with a sharp decline in arrivals, room nights sold and guest nights sold throughout the year.

(ii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in arrivals, room nights sold and guest nights sold during the first quarter of the year.

## 2: Room Nights Sold and Offered

**Table 2.01 Room Nights Sold (All Arrivals), 2015 - 2019**

|              | Room nights sold (000's) |              |              |              |              |
|--------------|--------------------------|--------------|--------------|--------------|--------------|
|              | 2015                     | 2016         | 2017         | 2018         | 2019         |
| January      | 8.4                      | 9.2          | 10.1         | 9.6          | 12.6         |
| February     | 9.4                      | 10.4         | 11.4         | 9.5          | 12.5         |
| March        | 11.4                     | 11.6         | 13.6         | 11.8         | 15.6         |
| April        | 11.1                     | 12.3         | 13.2         | 12.2         | 12.5         |
| May          | 14.0                     | 13.5         | 15.4         | 12.9         | 16.2         |
| June         | 14.3                     | 15.2         | 15.1         | 15.0         | 16.4         |
| July         | 13.2                     | 15.6         | 14.4         | 14.5         | 15.2         |
| August       | 11.7                     | 14.0         | 14.2         | 14.7         | 14.7         |
| September    | 15.8                     | 15.3         | 15.0         | 16.5         | 16.0         |
| October      | 13.5                     | 14.7         | 12.7         | 14.5         | 15.0         |
| November     | 9.8                      | 12.1         | 10.6         | 12.8         | 11.6         |
| December     | 7.9                      | 9.3          | 7.5          | 11.3         | 9.1          |
| <b>Total</b> | <b>140.5</b>             | <b>153.1</b> | <b>153.4</b> | <b>155.3</b> | <b>167.4</b> |

**Table 2.02 Room Nights Offered (All Arrivals), 2015 - 2019**

|              | Room nights offered (000's) |              |              |              |              |
|--------------|-----------------------------|--------------|--------------|--------------|--------------|
|              | 2015                        | 2016         | 2017         | 2018         | 2019         |
| January      | 19.4                        | 19.0         | 17.9         | 16.9         | 20.6         |
| February     | 17.7                        | 18.0         | 16.3         | 15.2         | 18.6         |
| March        | 19.7                        | 19.3         | 18.2         | 17.4         | 20.8         |
| April        | 19.0                        | 18.8         | 17.8         | 17.0         | 19.8         |
| May          | 19.7                        | 19.5         | 19.1         | 18.3         | 20.8         |
| June         | 19.0                        | 18.9         | 18.6         | 19.8         | 20.1         |
| July         | 19.6                        | 19.6         | 18.3         | 20.2         | 20.8         |
| August       | 19.4                        | 19.5         | 18.1         | 19.9         | 20.8         |
| September    | 19.1                        | 18.8         | 17.5         | 19.8         | 20.1         |
| October      | 19.7                        | 19.3         | 18.0         | 20.7         | 20.2         |
| November     | 18.8                        | 18.7         | 17.4         | 19.9         | 19.0         |
| December     | 19.3                        | 18.8         | 17.7         | 21.0         | 19.7         |
| <b>Total</b> | <b>230.3</b>                | <b>228.1</b> | <b>214.8</b> | <b>226.1</b> | <b>241.2</b> |

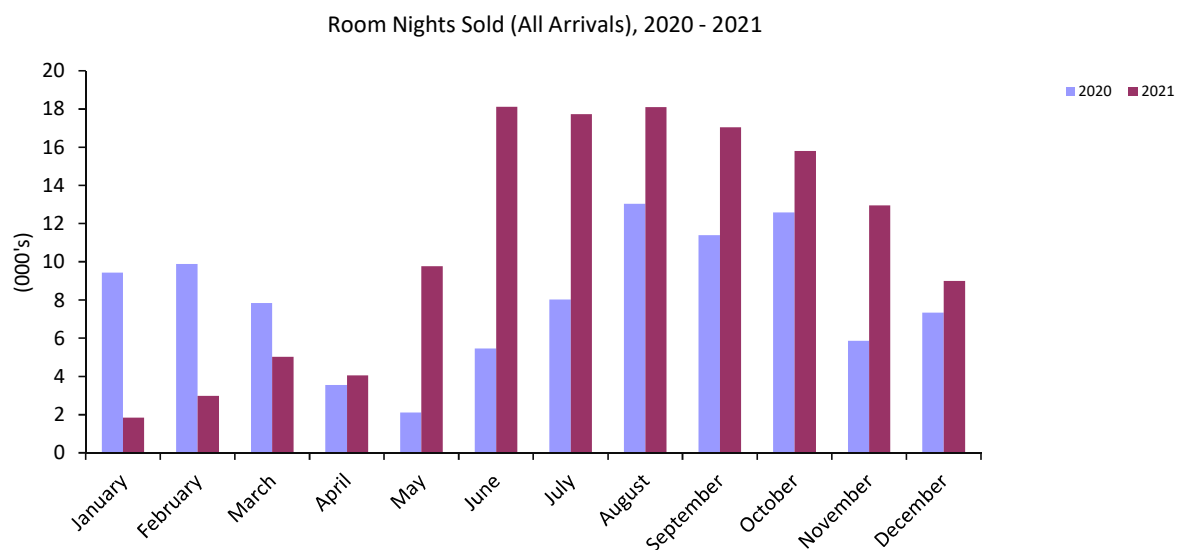
*Note:*

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

2: Room Nights Sold and Offered

**Table 2.03 Room Nights Sold and Offered (All Arrivals), 2020 - 2021**

|              | Room nights sold (000's) |              | Room nights offered (000's) |              |
|--------------|--------------------------|--------------|-----------------------------|--------------|
|              | 2020                     | 2021         | 2020                        | 2021         |
| January      | 9.4                      | 1.8          | 20.1                        | 16.7         |
| February     | 9.9                      | 3.0          | 19.0                        | 14.7         |
| March        | 7.8                      | 5.0          | 19.1                        | 16.7         |
| April        | 3.6                      | 4.1          | 14.5                        | 15.4         |
| May          | 2.1                      | 9.8          | 14.7                        | 18.4         |
| June         | 5.5                      | 18.1         | 14.2                        | 20.0         |
| July         | 8.0                      | 17.7         | 14.6                        | 20.8         |
| August       | 13.1                     | 18.1         | 17.7                        | 20.7         |
| September    | 11.4                     | 17.0         | 17.9                        | 20.1         |
| October      | 12.6                     | 15.8         | 19.1                        | 20.1         |
| November     | 5.9                      | 13.0         | 17.9                        | 19.1         |
| December     | 7.3                      | 9.0          | 18.3                        | 19.7         |
| <b>Total</b> | <b>96.5</b>              | <b>132.4</b> | <b>207.0</b>                | <b>222.3</b> |



Notes:

- (i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.
- (ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in room nights sold throughout the year and more significantly between April and June due to the restrictions in place at the time.
- (iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in room nights sold during the first quarter of the year.

## 2: Room Nights Sold and Offered

**Table 2.04 Room Nights Sold (Tourist Arrivals), 2015 - 2019**

|              | Room nights sold (000's) |             |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-------------|
|              | 2015                     | 2016        | 2017        | 2018        | 2019        |
| January      | 3.5                      | 4.2         | 4.7         | 4.5         | 5.2         |
| February     | 3.8                      | 5.1         | 5.9         | 4.3         | 5.5         |
| March        | 4.7                      | 5.2         | 7.0         | 4.8         | 6.9         |
| April        | 4.9                      | 5.5         | 6.3         | 5.8         | 5.4         |
| May          | 6.3                      | 6.0         | 7.4         | 6.2         | 7.3         |
| June         | 6.2                      | 6.9         | 7.3         | 6.5         | 7.3         |
| July         | 6.6                      | 7.0         | 7.5         | 6.8         | 6.6         |
| August       | 5.9                      | 6.2         | 7.9         | 8.1         | 7.0         |
| September    | 7.4                      | 6.6         | 6.9         | 7.0         | 6.4         |
| October      | 6.3                      | 6.0         | 5.9         | 6.9         | 7.5         |
| November     | 3.9                      | 5.3         | 4.3         | 6.1         | 5.7         |
| December     | 2.6                      | 4.2         | 3.2         | 5.7         | 4.3         |
| <b>Total</b> | <b>62.3</b>              | <b>67.9</b> | <b>74.3</b> | <b>72.9</b> | <b>74.9</b> |

**Table 2.05 Room Nights Offered (Tourist Arrivals), 2015 - 2019**

|              | Room nights offered (000's) |              |              |              |              |
|--------------|-----------------------------|--------------|--------------|--------------|--------------|
|              | 2015                        | 2016         | 2017         | 2018         | 2019         |
| January      | 19.4                        | 19.0         | 17.9         | 16.9         | 20.6         |
| February     | 17.7                        | 18.0         | 16.3         | 15.2         | 18.6         |
| March        | 19.7                        | 19.3         | 18.2         | 17.4         | 20.8         |
| April        | 19.0                        | 18.8         | 17.8         | 17.0         | 19.8         |
| May          | 19.7                        | 19.5         | 19.1         | 18.3         | 20.8         |
| June         | 19.0                        | 18.9         | 18.6         | 19.8         | 20.1         |
| July         | 19.6                        | 19.6         | 18.3         | 20.2         | 20.8         |
| August       | 19.4                        | 19.5         | 18.1         | 19.9         | 20.8         |
| September    | 19.1                        | 18.8         | 17.5         | 19.8         | 20.1         |
| October      | 19.7                        | 19.3         | 18.0         | 20.7         | 20.2         |
| November     | 18.8                        | 18.7         | 17.4         | 19.9         | 19.0         |
| December     | 19.3                        | 18.8         | 17.7         | 21.0         | 19.7         |
| <b>Total</b> | <b>230.3</b>                | <b>228.1</b> | <b>214.8</b> | <b>226.1</b> | <b>241.2</b> |

Note:

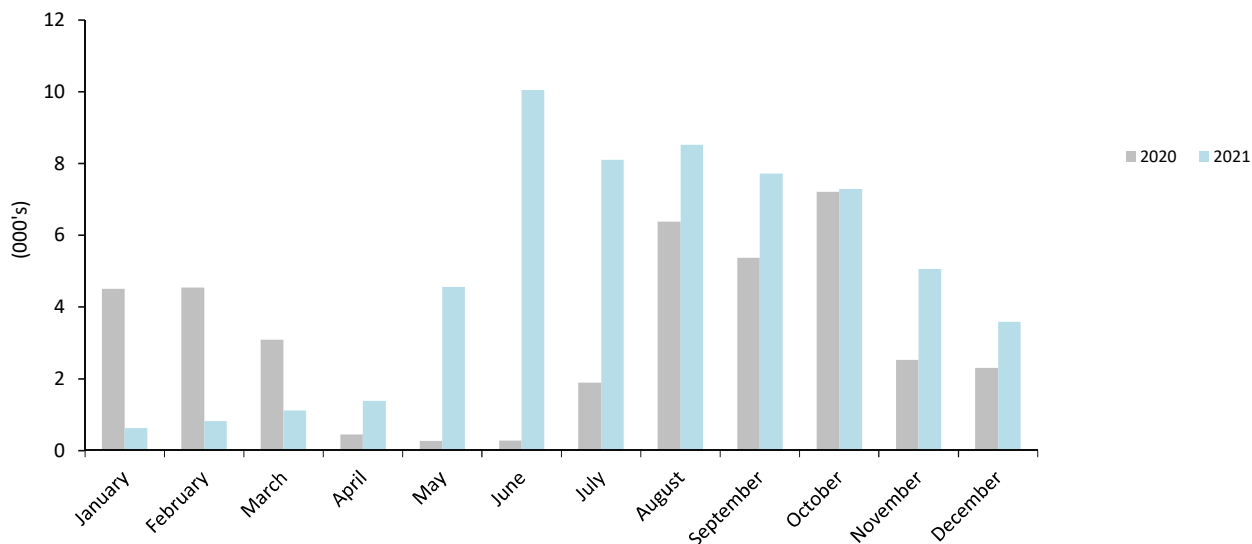
(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

2: Room Nights Sold and Offered

**Table 2.06 Room Nights Sold and Offered (Tourist Arrivals), 2020 - 2021**

|              | Room nights sold (000's) |             | Room nights offered (000's) |              |
|--------------|--------------------------|-------------|-----------------------------|--------------|
|              | 2020                     | 2021        | 2020                        | 2021         |
| January      | 4.5                      | 0.6         | 20.1                        | 16.7         |
| February     | 4.5                      | 0.8         | 19.0                        | 14.7         |
| March        | 3.1                      | 1.1         | 19.1                        | 16.7         |
| April        | 0.4                      | 1.4         | 14.5                        | 15.4         |
| May          | 0.3                      | 4.6         | 14.7                        | 18.4         |
| June         | 0.3                      | 10.1        | 14.2                        | 20.0         |
| July         | 1.9                      | 8.1         | 14.6                        | 20.8         |
| August       | 6.4                      | 8.5         | 17.7                        | 20.7         |
| September    | 5.4                      | 7.7         | 17.9                        | 20.1         |
| October      | 7.2                      | 7.3         | 19.1                        | 20.1         |
| November     | 2.5                      | 5.1         | 17.9                        | 19.1         |
| December     | 2.3                      | 3.6         | 18.3                        | 19.7         |
| <b>Total</b> | <b>38.8</b>              | <b>58.8</b> | <b>207.0</b>                | <b>222.3</b> |

Room Nights Sold (Tourist Arrivals), 2020 - 2021



Notes:

- (i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.
- (ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in room nights sold throughout the year and more significantly between April and June due to the restrictions in place at the time.
- (iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in room nights sold during the first quarter of the year.

## 3: Room Occupancy Rates

**Table 3.01 Room Occupancy Rates (All Arrivals), 2011 - 2015**

|              | Room occupancy rates (%) |             |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-------------|
|              | 2011                     | 2012        | 2013        | 2014        | 2015        |
| January      | 48.9                     | 46.1        | 43.0        | 51.5        | 43.1        |
| February     | 56.9                     | 47.4        | 48.4        | 61.9        | 53.1        |
| March        | 58.3                     | 61.0        | 46.1        | 58.4        | 57.9        |
| April        | 58.4                     | 61.7        | 58.3        | 54.0        | 58.5        |
| May          | 60.7                     | 65.4        | 69.4        | 64.7        | 71.1        |
| June         | 65.6                     | 65.4        | 68.4        | 67.2        | 75.4        |
| July         | 63.8                     | 70.7        | 65.6        | 69.6        | 67.3        |
| August       | 67.1                     | 57.0        | 68.6        | 62.1        | 60.4        |
| September    | 74.0                     | 73.9        | 79.3        | 74.4        | 82.8        |
| October      | 68.6                     | 66.0        | 80.6        | 65.0        | 68.8        |
| November     | 57.8                     | 57.2        | 57.7        | 52.5        | 52.0        |
| December     | 41.3                     | 41.3        | 45.3        | 38.1        | 41.0        |
| <b>Total</b> | <b>60.2</b>              | <b>59.3</b> | <b>61.0</b> | <b>59.9</b> | <b>61.0</b> |

**Table 3.02 Room Occupancy Rates (Tourist Arrivals), 2011 - 2015**

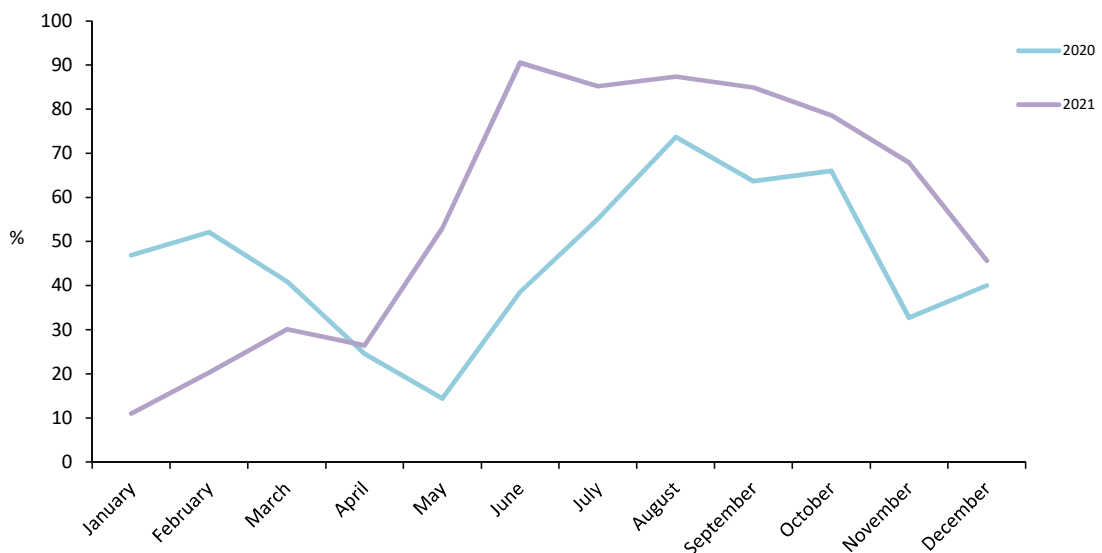
|              | Room occupancy rates (%) |             |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-------------|
|              | 2011                     | 2012        | 2013        | 2014        | 2015        |
| January      | 23.7                     | 19.6        | 23.4        | 27.0        | 18.3        |
| February     | 27.2                     | 23.9        | 26.1        | 29.0        | 21.7        |
| March        | 33.4                     | 33.4        | 26.2        | 31.1        | 23.8        |
| April        | 35.4                     | 36.2        | 25.9        | 28.3        | 26.0        |
| May          | 35.4                     | 37.2        | 29.9        | 32.3        | 32.0        |
| June         | 36.8                     | 38.5        | 33.3        | 34.5        | 32.8        |
| July         | 37.3                     | 44.4        | 33.0        | 35.1        | 33.7        |
| August       | 40.7                     | 33.4        | 31.6        | 26.6        | 30.4        |
| September    | 47.3                     | 40.5        | 41.8        | 38.5        | 38.9        |
| October      | 43.1                     | 34.7        | 40.2        | 31.9        | 31.9        |
| November     | 32.6                     | 29.0        | 27.9        | 20.7        | 21.0        |
| December     | 23.9                     | 21.9        | 21.3        | 16.3        | 13.7        |
| <b>Total</b> | <b>34.8</b>              | <b>32.7</b> | <b>30.1</b> | <b>29.2</b> | <b>27.1</b> |

3: Room Occupancy Rates

**Table 3.03 Room Occupancy Rates (All Arrivals), 2016 - 2021**

|              | Room occupancy rates (%) |             |             |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-------------|-------------|
|              | 2016                     | 2017        | 2018        | 2019        | 2020        | 2021        |
| January      | 48.7                     | 56.5        | 56.7        | 61.3        | 46.9        | 11.0        |
| February     | 57.8                     | 70.4        | 62.4        | 67.0        | 52.2        | 20.3        |
| March        | 60.2                     | 75.1        | 67.9        | 74.9        | 40.9        | 30.1        |
| April        | 65.5                     | 74.5        | 71.7        | 63.1        | 24.5        | 26.4        |
| May          | 68.1                     | 80.4        | 70.6        | 77.8        | 14.4        | 53.0        |
| June         | 80.3                     | 81.0        | 75.9        | 81.7        | 38.5        | 90.5        |
| July         | 79.5                     | 79.0        | 71.9        | 73.3        | 55.1        | 85.2        |
| August       | 72.1                     | 78.5        | 73.7        | 70.7        | 73.7        | 87.4        |
| September    | 81.4                     | 85.7        | 83.1        | 79.6        | 63.7        | 84.9        |
| October      | 76.0                     | 70.5        | 70.2        | 74.3        | 66.0        | 78.6        |
| November     | 64.5                     | 61.0        | 64.6        | 61.2        | 32.8        | 67.9        |
| December     | 49.4                     | 42.5        | 53.9        | 46.0        | 40.0        | 45.7        |
| <b>Total</b> | <b>67.1</b>              | <b>71.4</b> | <b>68.7</b> | <b>69.4</b> | <b>46.6</b> | <b>59.6</b> |

Room Occupancy Rates (All Arrivals), 2020 - 2021



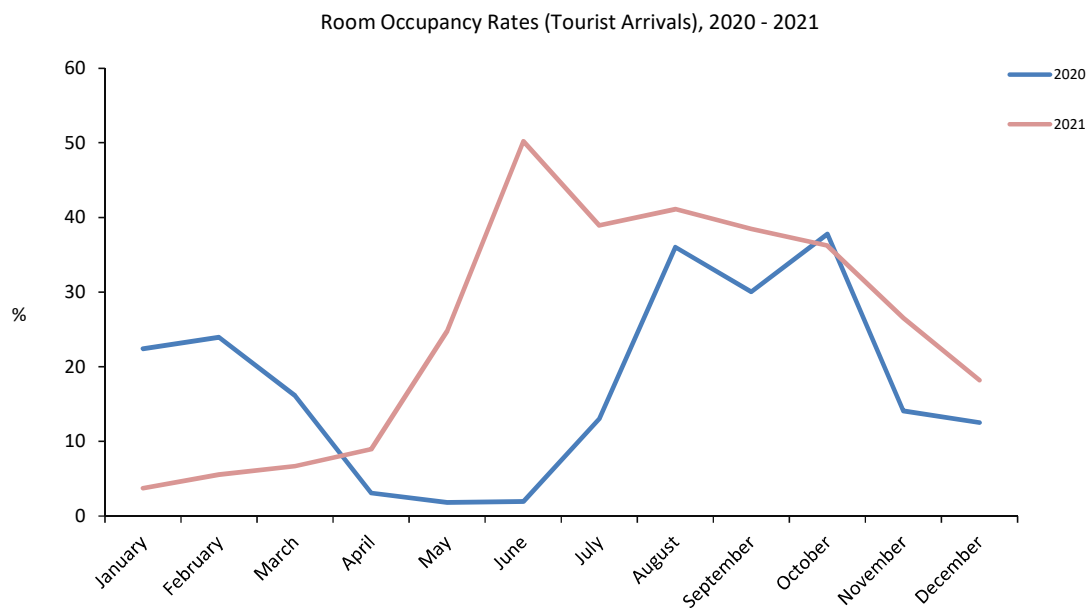
Notes:

- (i) The impact of the Coronavirus (COVID-19) travel restrictions are evident during 2020, with decreases in room occupancy rates throughout most of the year and more significantly between April and June due to the restrictions in place at the time.
- (ii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with decreases in room occupancy rates during the first quarter of the year.

3: Room Occupancy Rates

**Table 3.04 Room Occupancy Rates (Tourist Arrivals), 2016 - 2021**

|              | Room occupancy rates (%) |             |             |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-------------|-------------|
|              | 2016                     | 2017        | 2018        | 2019        | 2020        | 2021        |
| January      | 22.2                     | 26.3        | 26.9        | 25.3        | 22.4        | 3.7         |
| February     | 28.3                     | 36.6        | 28.5        | 29.4        | 23.9        | 5.6         |
| March        | 26.8                     | 38.4        | 27.3        | 33.1        | 16.1        | 6.7         |
| April        | 29.1                     | 35.7        | 34.4        | 27.3        | 3.1         | 9.0         |
| May          | 30.8                     | 38.9        | 33.9        | 35.0        | 1.8         | 24.8        |
| June         | 36.4                     | 39.2        | 33.1        | 36.1        | 2.0         | 50.2        |
| July         | 35.5                     | 40.8        | 33.7        | 31.7        | 13.0        | 39.0        |
| August       | 32.0                     | 43.5        | 40.6        | 33.5        | 36.0        | 41.1        |
| September    | 35.0                     | 39.4        | 35.5        | 32.0        | 30.0        | 38.5        |
| October      | 30.8                     | 32.6        | 33.2        | 37.0        | 37.8        | 36.2        |
| November     | 28.3                     | 24.8        | 30.8        | 30.0        | 14.1        | 26.5        |
| December     | 22.1                     | 17.9        | 27.1        | 21.8        | 12.5        | 18.2        |
| <b>Total</b> | <b>29.8</b>              | <b>34.6</b> | <b>32.2</b> | <b>31.1</b> | <b>18.8</b> | <b>26.5</b> |



Notes:

- (i) The impact of the Coronavirus (COVID-19) travel restrictions are evident during 2020, with decreases in room occupancy rates throughout most of the year and more significantly between April and June due to the restrictions in place at the time.
- (ii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with decreases in room occupancy rates during the first quarter of the year.



## 4: Number of Arrivals

**Table 4.01 Number of Arrivals (All Arrivals), 1995 - 2001**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 1995                       | 1996        | 1997        | 1998        | 1999        | 2000        | 2001        |
| January      | 2.0                        | 2.8         | 2.4         | 3.0         | 2.6         | 2.2         | 3.1         |
| February     | 2.8                        | 3.4         | 3.2         | 2.8         | 2.6         | 2.8         | 3.3         |
| March        | 3.4                        | 4.0         | 3.3         | 3.1         | 3.6         | 3.9         | 4.5         |
| April        | 4.0                        | 4.1         | 3.9         | 3.4         | 3.7         | 4.2         | 4.3         |
| May          | 3.8                        | 4.2         | 4.8         | 3.8         | 3.6         | 4.8         | 5.0         |
| June         | 3.9                        | 4.1         | 4.7         | 3.5         | 3.8         | 4.8         | 5.0         |
| July         | 4.6                        | 3.8         | 4.3         | 3.4         | 3.4         | 4.0         | 5.0         |
| August       | 4.4                        | 3.9         | 5.5         | 4.2         | 4.3         | 4.6         | 5.3         |
| September    | 5.7                        | 4.7         | 5.4         | 4.0         | 4.2         | 5.6         | 5.4         |
| October      | 4.1                        | 4.3         | 3.9         | 4.2         | 4.3         | 4.8         | 5.1         |
| November     | 3.1                        | 3.3         | 3.8         | 3.6         | 3.7         | 3.9         | 4.3         |
| December     | 3.2                        | 3.5         | 3.2         | 2.8         | 2.4         | 3.3         | 3.5         |
| <b>Total</b> | <b>45.1</b>                | <b>46.1</b> | <b>48.4</b> | <b>41.6</b> | <b>42.1</b> | <b>48.9</b> | <b>53.8</b> |

**Table 4.02 Number of Arrivals (Tourist Arrivals), 1995 - 2001**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 1995                       | 1996        | 1997        | 1998        | 1999        | 2000        | 2001        |
| January      | 1.6                        | 2.0         | 1.5         | 1.6         | 1.7         | 1.5         | 2.3         |
| February     | 2.2                        | 2.5         | 1.9         | 1.7         | 1.7         | 1.9         | 2.4         |
| March        | 2.4                        | 2.7         | 1.9         | 2.1         | 2.3         | 2.8         | 3.2         |
| April        | 2.8                        | 3.0         | 2.2         | 2.3         | 2.3         | 3.0         | 3.1         |
| May          | 2.6                        | 2.6         | 2.8         | 2.5         | 2.5         | 3.5         | 3.5         |
| June         | 2.7                        | 2.6         | 2.7         | 2.4         | 2.5         | 3.6         | 3.4         |
| July         | 3.3                        | 2.7         | 2.8         | 2.3         | 2.2         | 2.9         | 3.7         |
| August       | 3.1                        | 3.0         | 3.3         | 3.0         | 2.8         | 3.5         | 4.1         |
| September    | 4.1                        | 3.0         | 3.1         | 3.0         | 2.7         | 4.1         | 4.1         |
| October      | 3.2                        | 3.1         | 2.8         | 2.9         | 3.0         | 3.6         | 3.8         |
| November     | 2.5                        | 2.2         | 2.0         | 2.4         | 2.3         | 2.9         | 3.4         |
| December     | 2.5                        | 2.5         | 1.9         | 1.8         | 1.7         | 2.4         | 2.5         |
| <b>Total</b> | <b>33.1</b>                | <b>31.9</b> | <b>28.9</b> | <b>27.9</b> | <b>27.7</b> | <b>35.9</b> | <b>39.4</b> |

Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 4: Number of Arrivals

**Table 4.03 Number of Arrivals (All Arrivals), 2002 - 2008**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 2002                       | 2003        | 2004        | 2005        | 2006        | 2007        | 2008        |
| January      | 3.2                        | 3.7         | 3.8         | 4.0         | 4.3         | 3.9         | 4.0         |
| February     | 4.1                        | 4.4         | 4.4         | 4.6         | 4.5         | 4.1         | 3.8         |
| March        | 4.6                        | 5.4         | 5.5         | 5.0         | 5.5         | 4.6         | 4.2         |
| April        | 4.5                        | 5.0         | 4.7         | 5.1         | 5.3         | 5.0         | 5.2         |
| May          | 5.1                        | 5.6         | 5.7         | 5.7         | 5.7         | 5.9         | 5.5         |
| June         | 4.3                        | 5.9         | 5.5         | 5.1         | 5.5         | 5.2         | 5.0         |
| July         | 5.8                        | 5.2         | 5.3         | 5.0         | 5.0         | 5.3         | 5.3         |
| August       | 5.8                        | 5.9         | 5.6         | 5.5         | 4.5         | 5.6         | 6.2         |
| September    | 6.6                        | 5.8         | 6.2         | 5.7         | 5.4         | 5.6         | 5.7         |
| October      | 6.2                        | 5.6         | 5.6         | 5.3         | 5.4         | 6.0         | 5.5         |
| November     | 5.1                        | 5.4         | 5.4         | 4.4         | 4.4         | 4.8         | 4.4         |
| December     | 4.1                        | 3.9         | 3.9         | 3.7         | 3.8         | 3.6         | 3.8         |
| <b>Total</b> | <b>59.4</b>                | <b>61.8</b> | <b>61.7</b> | <b>58.8</b> | <b>59.2</b> | <b>59.4</b> | <b>58.5</b> |

**Table 4.04 Number of Arrivals (Tourist Arrivals), 2002 - 2008**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 2002                       | 2003        | 2004        | 2005        | 2006        | 2007        | 2008        |
| January      | 2.3                        | 2.3         | 2.7         | 2.8         | 2.5         | 2.4         | 1.9         |
| February     | 3.0                        | 2.9         | 3.0         | 3.3         | 2.6         | 2.3         | 1.7         |
| March        | 3.5                        | 3.6         | 3.8         | 3.7         | 3.6         | 3.1         | 2.2         |
| April        | 3.2                        | 3.2         | 3.4         | 3.6         | 3.6         | 3.1         | 3.0         |
| May          | 3.8                        | 3.5         | 4.4         | 4.3         | 4.2         | 3.4         | 2.9         |
| June         | 3.0                        | 3.7         | 3.8         | 3.8         | 3.9         | 3.1         | 3.0         |
| July         | 4.0                        | 3.5         | 3.9         | 3.5         | 3.2         | 3.0         | 2.9         |
| August       | 4.1                        | 4.1         | 4.2         | 4.0         | 3.2         | 3.4         | 3.3         |
| September    | 4.7                        | 4.0         | 4.6         | 4.1         | 3.8         | 3.5         | 3.3         |
| October      | 4.0                        | 3.9         | 4.1         | 3.8         | 3.9         | 3.6         | 3.0         |
| November     | 3.3                        | 3.5         | 3.8         | 2.7         | 3.0         | 2.6         | 2.3         |
| December     | 2.7                        | 2.6         | 2.8         | 2.2         | 2.2         | 1.9         | 1.9         |
| <b>Total</b> | <b>41.5</b>                | <b>40.8</b> | <b>44.5</b> | <b>41.9</b> | <b>39.8</b> | <b>35.2</b> | <b>31.3</b> |

Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 4: Number of Arrivals

**Table 4.05 Number of Arrivals (All Arrivals), 2009 - 2015**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 2009                       | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        |
| January      | 3.7                        | 3.2         | 3.5         | 3.2         | 3.0         | 3.7         | 3.6         |
| February     | 4.3                        | 3.5         | 3.6         | 3.6         | 3.5         | 4.3         | 4.4         |
| March        | 5.2                        | 4.2         | 4.5         | 4.8         | 4.0         | 5.0         | 5.4         |
| April        | 5.3                        | 3.8         | 4.5         | 4.3         | 4.6         | 5.0         | 5.3         |
| May          | 4.9                        | 4.7         | 5.0         | 4.7         | 4.9         | 5.2         | 6.5         |
| June         | 4.8                        | 4.6         | 5.3         | 4.7         | 5.2         | 5.4         | 6.6         |
| July         | 4.6                        | 4.9         | 5.2         | 5.0         | 5.2         | 4.9         | 5.7         |
| August       | 4.6                        | 4.6         | 5.1         | 4.2         | 5.1         | 4.3         | 5.8         |
| September    | 5.0                        | 5.0         | 5.3         | 4.8         | 4.9         | 6.1         | 7.1         |
| October      | 5.0                        | 5.0         | 5.3         | 5.5         | 5.5         | 6.2         | 6.6         |
| November     | 4.0                        | 4.4         | 4.5         | 4.3         | 4.3         | 4.8         | 5.2         |
| December     | 3.5                        | 3.5         | 3.8         | 3.2         | 3.8         | 3.9         | 4.7         |
| <b>Total</b> | <b>54.9</b>                | <b>51.4</b> | <b>55.6</b> | <b>52.3</b> | <b>54.1</b> | <b>58.7</b> | <b>66.7</b> |

**Table 4.06 Number of Arrivals (Tourist Arrivals), 2009 - 2015**

|              | Number of arrivals (000's) |             |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | 2009                       | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        |
| January      | 1.9                        | 1.5         | 1.9         | 1.6         | 1.6         | 1.9         | 1.5         |
| February     | 2.4                        | 2.1         | 2.0         | 2.0         | 1.9         | 2.0         | 1.7         |
| March        | 3.4                        | 2.6         | 2.7         | 2.8         | 2.1         | 2.7         | 2.1         |
| April        | 3.2                        | 2.3         | 2.8         | 2.7         | 2.1         | 2.5         | 2.5         |
| May          | 3.0                        | 2.8         | 3.1         | 3.0         | 2.5         | 2.0         | 2.8         |
| June         | 2.8                        | 2.7         | 3.0         | 3.2         | 2.7         | 2.5         | 2.9         |
| July         | 2.8                        | 3.0         | 3.2         | 3.3         | 2.7         | 2.3         | 2.9         |
| August       | 2.9                        | 3.0         | 3.4         | 2.8         | 2.6         | 2.0         | 2.9         |
| September    | 3.3                        | 3.2         | 3.6         | 3.1         | 3.0         | 2.9         | 3.3         |
| October      | 3.0                        | 3.0         | 3.5         | 3.2         | 3.1         | 3.1         | 3.0         |
| November     | 2.1                        | 2.3         | 2.7         | 2.4         | 2.4         | 1.9         | 2.1         |
| December     | 1.9                        | 1.9         | 2.1         | 1.7         | 1.7         | 1.6         | 2.3         |
| <b>Total</b> | <b>32.7</b>                | <b>30.3</b> | <b>34.0</b> | <b>31.8</b> | <b>28.6</b> | <b>27.2</b> | <b>29.9</b> |

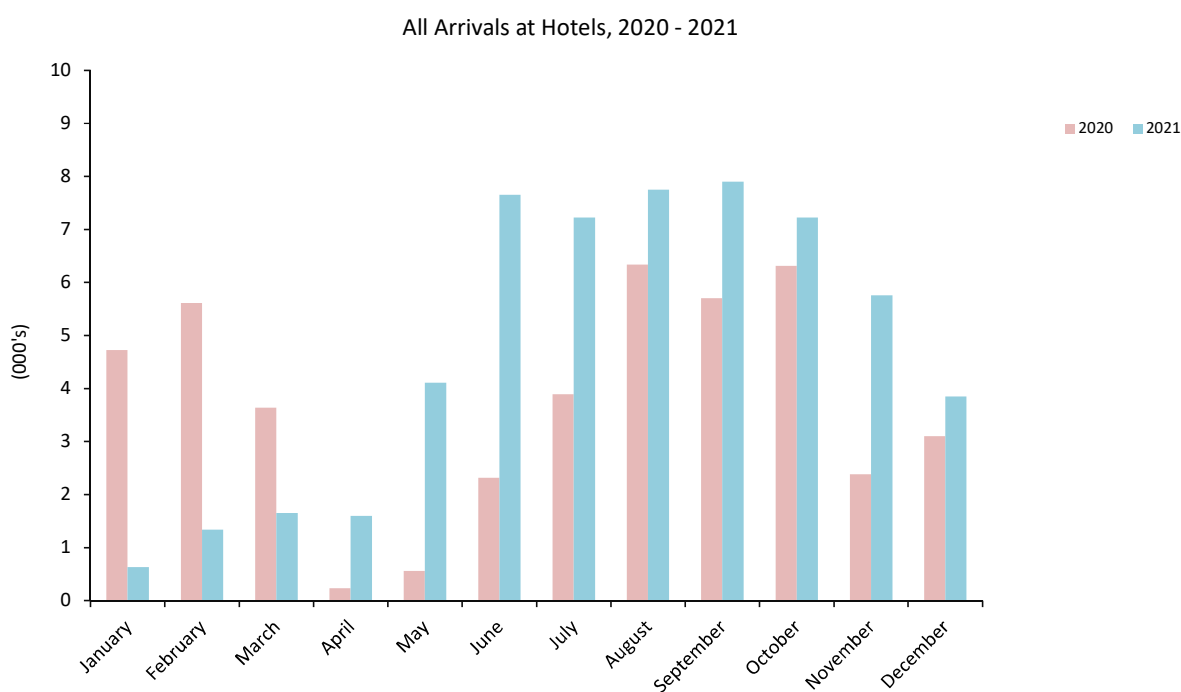
*Note:*

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 4: Number of Arrivals

**Table 4.07** Number of Arrivals (All Arrivals), 2016 - 2021

|              | Number of arrivals (000's) |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|
|              | 2016                       | 2017        | 2018        | 2019        | 2020        | 2021        |
| January      | 4.2                        | 4.7         | 4.4         | 5.7         | 4.7         | 0.6         |
| February     | 5.0                        | 5.8         | 5.0         | 6.4         | 5.6         | 1.3         |
| March        | 6.3                        | 7.0         | 5.8         | 8.2         | 3.6         | 1.7         |
| April        | 6.4                        | 7.2         | 6.5         | 7.7         | 0.2         | 1.6         |
| May          | 7.3                        | 8.2         | 7.0         | 9.1         | 0.6         | 4.1         |
| June         | 7.7                        | 7.4         | 8.0         | 8.6         | 2.3         | 7.7         |
| July         | 8.1                        | 7.2         | 8.2         | 7.8         | 3.9         | 7.2         |
| August       | 7.5                        | 7.2         | 9.2         | 9.2         | 6.3         | 7.8         |
| September    | 7.8                        | 7.9         | 8.8         | 9.1         | 5.7         | 7.9         |
| October      | 7.8                        | 7.1         | 8.5         | 8.5         | 6.3         | 7.2         |
| November     | 6.0                        | 5.6         | 7.1         | 6.7         | 2.4         | 5.8         |
| December     | 5.4                        | 4.7         | 6.7         | 5.5         | 3.1         | 3.9         |
| <b>Total</b> | <b>79.3</b>                | <b>79.9</b> | <b>85.1</b> | <b>92.7</b> | <b>44.8</b> | <b>56.7</b> |

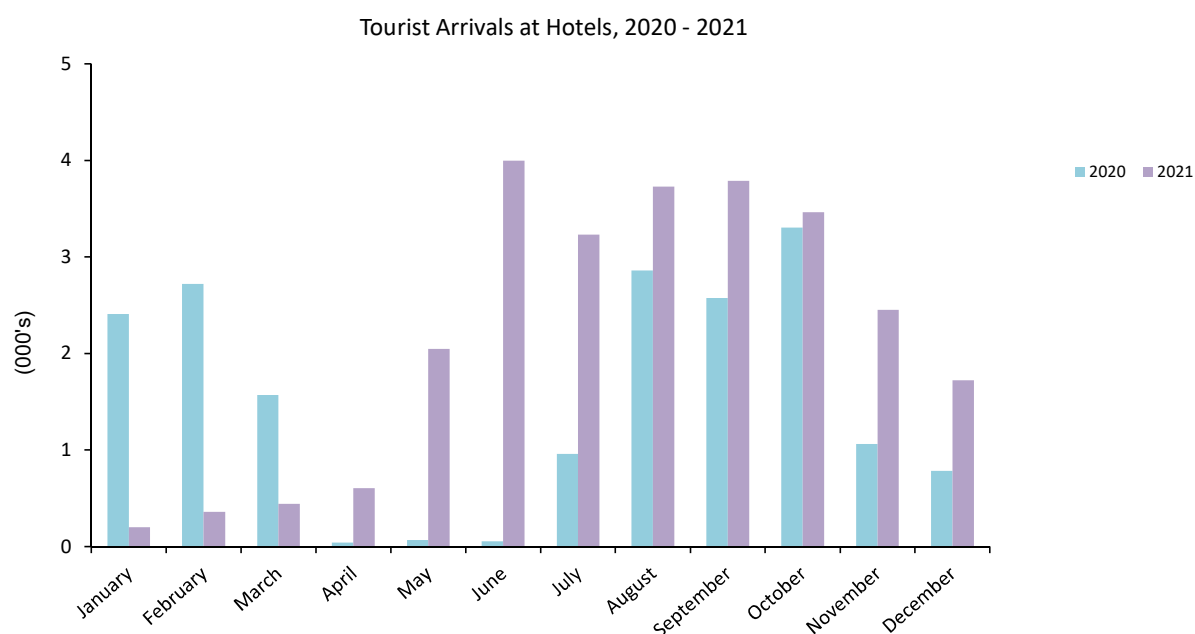
**Notes:**

- (i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.
- (ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in arrivals throughout the year and more significantly between April and June due to the restrictions in place at the time.
- (iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in arrivals, during the first quarter of the year.

## 4: Number of Arrivals

**Table 4.08 Number of Arrivals (Tourist Arrivals), 2016 - 2021**

|              | Number of arrivals (000's) |             |             |             |             |             |
|--------------|----------------------------|-------------|-------------|-------------|-------------|-------------|
|              | 2016                       | 2017        | 2018        | 2019        | 2020        | 2021        |
| January      | 2.1                        | 2.4         | 2.1         | 2.6         | 2.4         | 0.2         |
| February     | 2.5                        | 2.9         | 2.4         | 3.0         | 2.7         | 0.4         |
| March        | 3.0                        | 3.5         | 2.4         | 3.7         | 1.6         | 0.4         |
| April        | 2.9                        | 3.5         | 3.1         | 3.5         | 0.0         | 0.6         |
| May          | 3.4                        | 3.6         | 3.4         | 4.2         | 0.1         | 2.0         |
| June         | 3.5                        | 3.4         | 3.7         | 4.0         | 0.1         | 4.0         |
| July         | 3.8                        | 3.4         | 3.9         | 3.5         | 1.0         | 3.2         |
| August       | 3.6                        | 3.9         | 4.4         | 4.6         | 2.9         | 3.7         |
| September    | 3.6                        | 3.8         | 3.7         | 4.0         | 2.6         | 3.8         |
| October      | 3.5                        | 3.4         | 4.0         | 4.4         | 3.3         | 3.5         |
| November     | 3.0                        | 2.6         | 3.6         | 3.4         | 1.1         | 2.5         |
| December     | 2.6                        | 2.3         | 3.5         | 2.7         | 0.8         | 1.7         |
| <b>Total</b> | <b>37.6</b>                | <b>38.7</b> | <b>40.2</b> | <b>43.6</b> | <b>18.4</b> | <b>26.0</b> |

**Notes:**

- (i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.
- (ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in arrivals throughout the year and more significantly between April and June due to the restrictions in place at the time.
- (iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in arrivals, during the first quarter of the year.

## 5: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)

**Table 5.01 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1995 - 1998**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 1995                      | 1996       | 1997       | 1998       | 1995                         | 1996       | 1997       | 1998       | 1995                        | 1996        | 1997        | 1998        |
| January      | 6                         | 8          | 8          | 7          | 32                           | 32         | 31         | 30         | 19.0                        | 24.9        | 24.1        | 24.8        |
| February     | 10                        | 9          | 10         | 9          | 28                           | 30         | 29         | 25         | 34.9                        | 29.9        | 34.1        | 35.4        |
| March        | 10                        | 12         | 10         | 11         | 31                           | 32         | 31         | 28         | 33.4                        | 36.3        | 33.0        | 38.8        |
| April        | 13                        | 12         | 11         | 11         | 25                           | 31         | 31         | 26         | 49.5                        | 39.1        | 36.3        | 42.4        |
| May          | 13                        | 14         | 14         | 12         | 31                           | 32         | 32         | 27         | 41.4                        | 43.0        | 45.0        | 45.6        |
| June         | 14                        | 13         | 13         | 13         | 30                           | 30         | 30         | 28         | 46.3                        | 37.2        | 44.4        | 45.9        |
| July         | 15                        | 12         | 14         | 13         | 32                           | 31         | 31         | 29         | 48.2                        | 39.0        | 44.1        | 43.9        |
| August       | 15                        | 13         | 16         | 16         | 32                           | 31         | 31         | 29         | 46.2                        | 42.3        | 51.3        | 54.4        |
| September    | 18                        | 16         | 16         | 17         | 31                           | 31         | 31         | 28         | 58.0                        | 51.9        | 50.7        | 59.8        |
| October      | 13                        | 13         | 14         | 15         | 32                           | 31         | 31         | 29         | 41.1                        | 42.8        | 44.1        | 50.2        |
| November     | 9                         | 10         | 10         | 12         | 31                           | 30         | 31         | 28         | 28.1                        | 31.3        | 31.7        | 43.8        |
| December     | 9                         | 9          | 9          | 9          | 32                           | 31         | 31         | 29         | 26.7                        | 29.0        | 28.2        | 32.2        |
| <b>Total</b> | <b>144</b>                | <b>141</b> | <b>144</b> | <b>144</b> | <b>369</b>                   | <b>372</b> | <b>370</b> | <b>336</b> | <b>39.2</b>                 | <b>37.8</b> | <b>39.0</b> | <b>43.1</b> |

**Table 5.02 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1999 - 2002**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 1999                      | 2000       | 2001       | 2002       | 1999                         | 2000       | 2001       | 2002       | 1999                        | 2000        | 2001        | 2002        |
| January      | 8                         | 6          | 8          | 9          | 29                           | 31         | 31         | 31         | 28.8                        | 20.0        | 27.0        | 30.5        |
| February     | 9                         | 9          | 11         | 12         | 26                           | 29         | 28         | 28         | 34.2                        | 30.4        | 40.0        | 42.9        |
| March        | 13                        | 12         | 15         | 15         | 29                           | 31         | 31         | 31         | 45.5                        | 37.5        | 47.9        | 47.7        |
| April        | 13                        | 14         | 15         | 14         | 29                           | 30         | 30         | 30         | 44.3                        | 45.0        | 48.4        | 46.3        |
| May          | 13                        | 19         | 17         | 16         | 29                           | 31         | 31         | 31         | 43.7                        | 60.3        | 55.0        | 51.3        |
| June         | 14                        | 17         | 18         | 13         | 29                           | 30         | 30         | 30         | 49.1                        | 56.6        | 58.3        | 43.6        |
| July         | 13                        | 16         | 17         | 18         | 29                           | 31         | 31         | 31         | 44.5                        | 50.2        | 53.5        | 56.8        |
| August       | 16                        | 16         | 18         | 18         | 29                           | 31         | 31         | 31         | 56.3                        | 51.8        | 57.4        | 58.8        |
| September    | 16                        | 19         | 20         | 21         | 29                           | 31         | 30         | 30         | 56.9                        | 61.7        | 64.6        | 69.3        |
| October      | 15                        | 15         | 18         | 19         | 31                           | 31         | 31         | 31         | 50.0                        | 48.7        | 57.3        | 61.3        |
| November     | 14                        | 12         | 13         | 15         | 30                           | 30         | 30         | 30         | 46.0                        | 38.9        | 43.5        | 50.9        |
| December     | 8                         | 11         | 11         | 11         | 31                           | 31         | 31         | 31         | 25.6                        | 34.1        | 34.1        | 36.4        |
| <b>Total</b> | <b>154</b>                | <b>164</b> | <b>179</b> | <b>182</b> | <b>351</b>                   | <b>368</b> | <b>366</b> | <b>367</b> | <b>43.8</b>                 | <b>44.6</b> | <b>48.9</b> | <b>49.7</b> |

*Note:*

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 5: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)

**Table 5.03 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2003 - 2006**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2003                      | 2004       | 2005       | 2006       | 2003                         | 2004       | 2005       | 2006       | 2003                        | 2004        | 2005        | 2006        |
| January      | 10                        | 11         | 12         | 12         | 31                           | 29         | 31         | 34         | 33.1                        | 36.7        | 38.7        | 34.2        |
| February     | 13                        | 13         | 15         | 13         | 28                           | 29         | 27         | 31         | 45.5                        | 45.2        | 58.0        | 41.2        |
| March        | 16                        | 17         | 15         | 17         | 31                           | 31         | 29         | 34         | 51.8                        | 56.3        | 52.8        | 49.5        |
| April        | 15                        | 15         | 17         | 16         | 30                           | 30         | 28         | 33         | 51.1                        | 50.0        | 59.3        | 49.3        |
| May          | 17                        | 18         | 18         | 17         | 31                           | 31         | 30         | 34         | 54.4                        | 57.8        | 60.4        | 50.7        |
| June         | 18                        | 18         | 18         | 18         | 30                           | 30         | 28         | 33         | 60.9                        | 59.4        | 64.5        | 55.4        |
| July         | 16                        | 19         | 16         | 19         | 31                           | 31         | 29         | 35         | 53.2                        | 61.2        | 57.1        | 54.0        |
| August       | 18                        | 21         | 18         | 17         | 31                           | 31         | 29         | 35         | 58.2                        | 65.9        | 62.0        | 49.3        |
| September    | 20                        | 22         | 20         | 20         | 30                           | 31         | 28         | 34         | 64.8                        | 71.7        | 70.1        | 57.9        |
| October      | 18                        | 19         | 20         | 18         | 31                           | 31         | 29         | 35         | 57.0                        | 60.1        | 68.5        | 52.7        |
| November     | 15                        | 17         | 15         | 14         | 30                           | 30         | 29         | 34         | 49.5                        | 55.0        | 52.6        | 40.7        |
| December     | 11                        | 13         | 11         | 12         | 31                           | 31         | 32         | 35         | 34.6                        | 40.1        | 33.7        | 33.7        |
| <b>Total</b> | <b>188</b>                | <b>202</b> | <b>196</b> | <b>193</b> | <b>367</b>                   | <b>366</b> | <b>349</b> | <b>406</b> | <b>51.2</b>                 | <b>55.1</b> | <b>56.2</b> | <b>47.3</b> |

**Table 5.04 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2007 - 2010**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2007                      | 2008       | 2009       | 2010       | 2007                         | 2008       | 2009       | 2010       | 2007                        | 2008        | 2009        | 2010        |
| January      | 12                        | 14         | 13         | 10         | 38                           | 36         | 35         | 35         | 31.3                        | 39.2        | 36.3        | 28.5        |
| February     | 14                        | 13         | 15         | 12         | 35                           | 34         | 31         | 31         | 41.7                        | 39.5        | 48.9        | 39.2        |
| March        | 15                        | 14         | 18         | 13         | 38                           | 36         | 35         | 35         | 39.0                        | 39.0        | 49.7        | 37.3        |
| April        | 17                        | 18         | 18         | 14         | 37                           | 35         | 34         | 34         | 46.8                        | 51.2        | 52.0        | 39.9        |
| May          | 16                        | 18         | 18         | 16         | 36                           | 36         | 35         | 35         | 45.5                        | 50.4        | 51.7        | 46.5        |
| June         | 18                        | 19         | 18         | 16         | 35                           | 35         | 34         | 34         | 51.2                        | 53.4        | 53.7        | 48.0        |
| July         | 18                        | 20         | 18         | 17         | 36                           | 36         | 35         | 35         | 50.5                        | 54.1        | 51.1        | 48.7        |
| August       | 21                        | 24         | 19         | 18         | 36                           | 36         | 35         | 35         | 57.9                        | 68.8        | 55.1        | 52.0        |
| September    | 21                        | 22         | 19         | 20         | 35                           | 35         | 34         | 34         | 60.6                        | 62.9        | 56.3        | 57.1        |
| October      | 22                        | 21         | 18         | 17         | 37                           | 36         | 35         | 35         | 59.2                        | 58.5        | 51.1        | 48.0        |
| November     | 16                        | 14         | 13         | 13         | 36                           | 34         | 34         | 34         | 43.8                        | 42.3        | 38.0        | 39.5        |
| December     | 12                        | 12         | 11         | 11         | 36                           | 34         | 35         | 35         | 32.3                        | 34.7        | 32.4        | 31.7        |
| <b>Total</b> | <b>202</b>                | <b>210</b> | <b>199</b> | <b>178</b> | <b>434</b>                   | <b>425</b> | <b>414</b> | <b>413</b> | <b>46.5</b>                 | <b>49.5</b> | <b>48.0</b> | <b>43.0</b> |

Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 5: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)

**Table 5.05 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2011 - 2014**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2011                      | 2012       | 2013       | 2014       | 2011                         | 2012       | 2013       | 2014       | 2011                        | 2012        | 2013        | 2014        |
| January      | 13                        | 12         | 11         | 12         | 34                           | 33         | 33         | 31         | 38.7                        | 36.0        | 32.1        | 38.2        |
| February     | 13                        | 11         | 10         | 13         | 31                           | 31         | 29         | 28         | 43.6                        | 36.7        | 35.4        | 47.8        |
| March        | 16                        | 15         | 12         | 16         | 34                           | 33         | 33         | 35         | 46.0                        | 46.3        | 35.7        | 44.9        |
| April        | 16                        | 16         | 14         | 17         | 33                           | 31         | 32         | 38         | 48.9                        | 50.5        | 45.3        | 44.3        |
| May          | 17                        | 17         | 19         | 18         | 34                           | 32         | 33         | 37         | 50.3                        | 53.0        | 56.5        | 50.6        |
| June         | 19                        | 17         | 16         | 19         | 33                           | 31         | 32         | 36         | 55.7                        | 54.9        | 51.0        | 51.2        |
| July         | 19                        | 20         | 19         | 18         | 34                           | 32         | 33         | 37         | 55.1                        | 60.8        | 56.0        | 48.6        |
| August       | 20                        | 16         | 20         | 19         | 34                           | 32         | 33         | 38         | 59.5                        | 49.6        | 59.2        | 49.6        |
| September    | 21                        | 19         | 21         | 22         | 34                           | 31         | 32         | 37         | 63.3                        | 62.1        | 64.6        | 59.2        |
| October      | 19                        | 17         | 20         | 20         | 34                           | 33         | 31         | 39         | 56.0                        | 52.7        | 63.8        | 51.2        |
| November     | 15                        | 14         | 13         | 15         | 33                           | 32         | 28         | 43         | 46.1                        | 42.9        | 47.3        | 34.1        |
| December     | 11                        | 10         | 11         | 11         | 34                           | 32         | 31         | 44         | 33.0                        | 32.3        | 34.9        | 25.8        |
| <b>Total</b> | <b>199</b>                | <b>185</b> | <b>185</b> | <b>200</b> | <b>401</b>                   | <b>384</b> | <b>381</b> | <b>444</b> | <b>49.7</b>                 | <b>48.1</b> | <b>48.6</b> | <b>45.1</b> |

**Table 5.06 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2015 - 2018**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2015                      | 2016       | 2017       | 2018       | 2015                         | 2016       | 2017       | 2018       | 2015                        | 2016        | 2017        | 2018        |
| January      | 12                        | 14         | 15         | 14         | 45                           | 43         | 41         | 34         | 27.2                        | 32.0        | 37.3        | 42.0        |
| February     | 14                        | 16         | 18         | 15         | 41                           | 41         | 34         | 32         | 33.9                        | 39.9        | 53.1        | 47.0        |
| March        | 17                        | 19         | 22         | 18         | 45                           | 44         | 38         | 36         | 37.3                        | 42.7        | 58.0        | 50.9        |
| April        | 17                        | 20         | 23         | 20         | 44                           | 43         | 37         | 36         | 39.5                        | 45.8        | 60.9        | 54.5        |
| May          | 22                        | 22         | 26         | 23         | 46                           | 45         | 40         | 38         | 48.8                        | 49.9        | 63.9        | 59.0        |
| June         | 22                        | 25         | 25         | 25         | 44                           | 43         | 39         | 43         | 51.1                        | 57.9        | 64.9        | 56.8        |
| July         | 22                        | 27         | 25         | 25         | 45                           | 45         | 38         | 44         | 48.5                        | 59.1        | 65.8        | 56.7        |
| August       | 20                        | 24         | 25         | 27         | 45                           | 45         | 38         | 44         | 45.6                        | 54.8        | 66.3        | 62.6        |
| September    | 26                        | 25         | 25         | 29         | 44                           | 43         | 37         | 44         | 57.7                        | 58.3        | 68.5        | 66.0        |
| October      | 22                        | 24         | 21         | 25         | 46                           | 44         | 38         | 45         | 48.1                        | 54.7        | 55.4        | 54.4        |
| November     | 14                        | 19         | 16         | 20         | 44                           | 43         | 37         | 44         | 33.2                        | 44.1        | 43.9        | 46.2        |
| December     | 12                        | 15         | 12         | 19         | 45                           | 43         | 37         | 46         | 26.9                        | 35.3        | 32.7        | 41.9        |
| <b>Total</b> | <b>221</b>                | <b>251</b> | <b>254</b> | <b>260</b> | <b>533</b>                   | <b>523</b> | <b>454</b> | <b>486</b> | <b>41.6</b>                 | <b>48.0</b> | <b>55.9</b> | <b>53.4</b> |

*Note:*

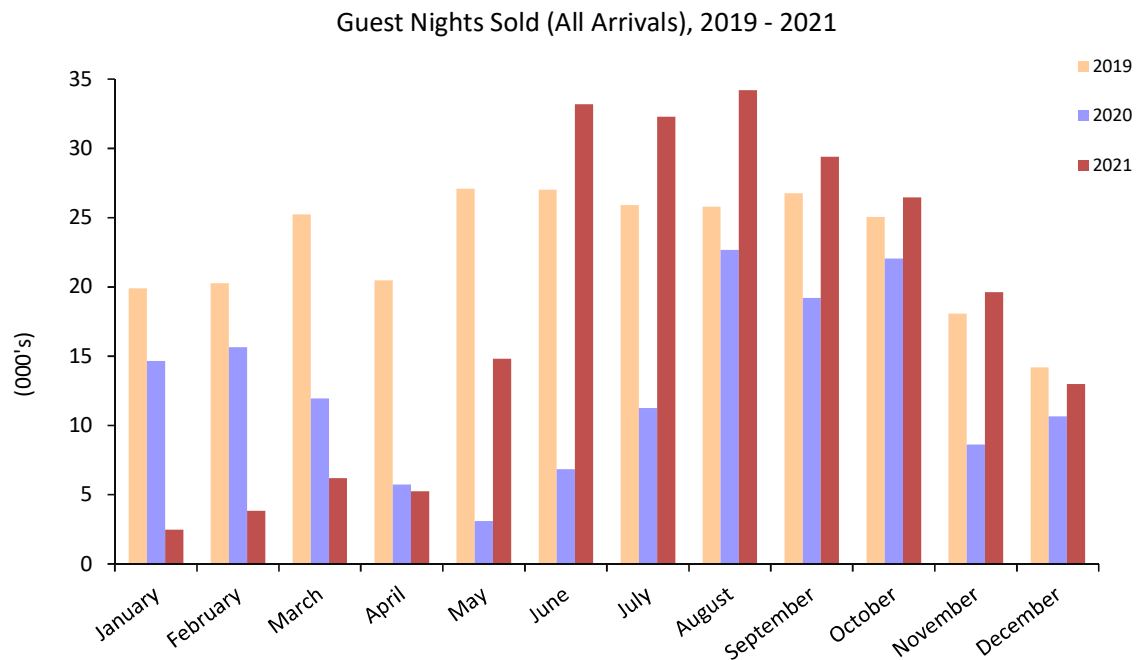
(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.



5: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)

**Table 5.07 Guest Nights Sold, 2019 - 2021**

|              | Guest nights sold (000's) |              |              |
|--------------|---------------------------|--------------|--------------|
|              | 2019                      | 2020         | 2021         |
| January      | 19.9                      | 14.6         | 2.5          |
| February     | 20.3                      | 15.6         | 3.8          |
| March        | 25.2                      | 12.0         | 6.2          |
| April        | 20.5                      | 5.7          | 5.3          |
| May          | 27.1                      | 3.1          | 14.8         |
| June         | 27.0                      | 6.8          | 33.2         |
| July         | 25.9                      | 11.3         | 32.3         |
| August       | 25.8                      | 22.7         | 34.2         |
| September    | 26.8                      | 19.2         | 29.4         |
| October      | 25.1                      | 22.1         | 26.4         |
| November     | 18.1                      | 8.6          | 19.6         |
| December     | 14.2                      | 10.7         | 13.0         |
| <b>Total</b> | <b>275.7</b>              | <b>152.4</b> | <b>220.7</b> |



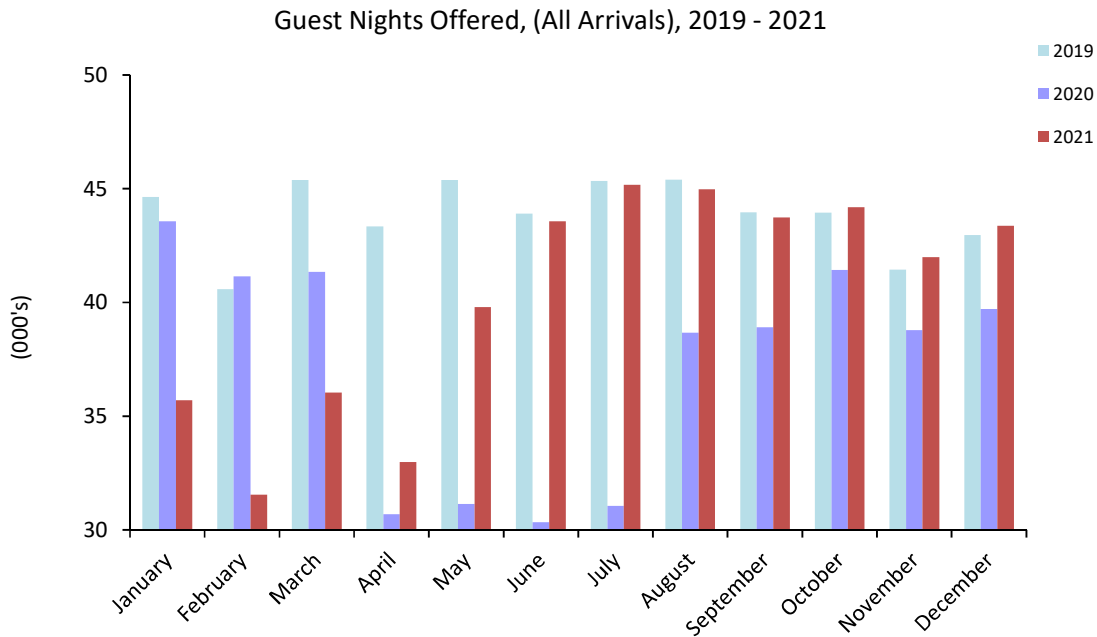
**Notes:**

- (i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.
- (ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in guest nights sold throughout the year and more significantly between April and June due to the restrictions in place at the time.
- (iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in guest nights sold during the first quarter of the year.

5: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (All Arrivals)

**Table 5.08 Guest Nights Offered, 2019 - 2021**

|              | Guest nights offered (000's) |              |              |
|--------------|------------------------------|--------------|--------------|
|              | 2019                         | 2020         | 2021         |
| January      | 44.6                         | 43.6         | 35.7         |
| February     | 40.6                         | 41.2         | 31.6         |
| March        | 45.4                         | 41.3         | 36.0         |
| April        | 43.3                         | 30.7         | 33.0         |
| May          | 45.4                         | 31.1         | 39.8         |
| June         | 43.9                         | 30.3         | 43.6         |
| July         | 45.3                         | 31.1         | 45.2         |
| August       | 45.4                         | 38.7         | 45.0         |
| September    | 44.0                         | 38.9         | 43.7         |
| October      | 43.9                         | 41.4         | 44.2         |
| November     | 41.4                         | 38.8         | 42.0         |
| December     | 43.0                         | 39.7         | 43.4         |
| <b>Total</b> | <b>526.3</b>                 | <b>446.8</b> | <b>483.1</b> |



Note:

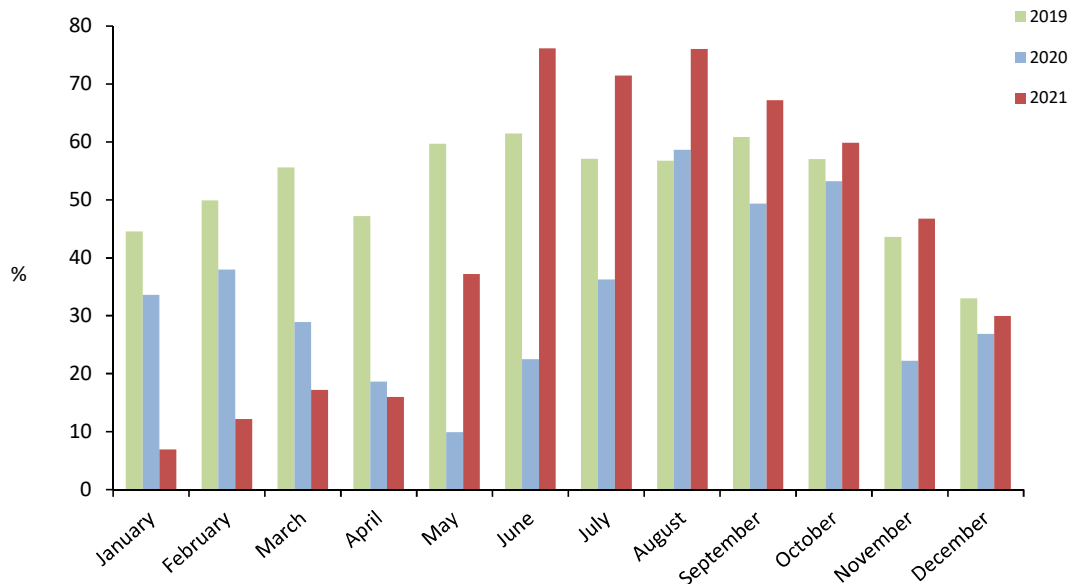
(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

5: Guest Nights Sold/Offered, Sleeper Occupancy rates, (All Arrivals)

**Table 5.09 Sleeper Occupancy Rates, 2019 - 2021**

| Sleeper occupancy rates (%) |             |             |             |
|-----------------------------|-------------|-------------|-------------|
|                             | 2019        | 2020        | 2021        |
| January                     | 44.6        | 33.6        | 6.9         |
| February                    | 49.9        | 38.0        | 12.1        |
| March                       | 55.6        | 28.9        | 17.2        |
| April                       | 47.2        | 18.7        | 16.0        |
| May                         | 59.7        | 9.9         | 37.2        |
| June                        | 61.5        | 22.5        | 76.2        |
| July                        | 57.1        | 36.3        | 71.5        |
| August                      | 56.8        | 58.7        | 76.1        |
| September                   | 60.9        | 49.4        | 67.2        |
| October                     | 57.0        | 53.2        | 59.8        |
| November                    | 43.6        | 22.2        | 46.7        |
| December                    | 33.0        | 26.9        | 30.0        |
| <b>Total</b>                | <b>52.4</b> | <b>34.1</b> | <b>45.7</b> |

Sleeper Occupancy Rates, (All Arrivals), 2019 - 2021



Notes:

(i) The impact of the Coronavirus (COVID-19) travel restrictions are evident during 2020, with decreases in sleeper occupancy rates throughout most of the year and more significant between April and June due to the restrictions in place at the time.

(ii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with decreases in sleeper occupancy rates during the first quarter of the year.

## 6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.01 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1995 - 1998**

|              | Guest nights sold (000's) |            |           |           | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|-----------|-----------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 1995                      | 1996       | 1997      | 1998      | 1995                         | 1996       | 1997       | 1998       | 1995                        | 1996        | 1997        | 1998        |
| January      | 5                         | 5          | 5         | 4         | 32                           | 32         | 31         | 30         | 15.1                        | 16.4        | 15.2        | 14.4        |
| February     | 7                         | 7          | 6         | 5         | 28                           | 30         | 29         | 25         | 25.8                        | 22.8        | 22.3        | 21.4        |
| March        | 8                         | 9          | 7         | 7         | 31                           | 32         | 31         | 28         | 26.4                        | 26.7        | 21.3        | 25.8        |
| April        | 10                        | 10         | 7         | 7         | 25                           | 31         | 31         | 26         | 38.1                        | 30.9        | 23.9        | 28.8        |
| May          | 9                         | 10         | 10        | 8         | 31                           | 32         | 32         | 27         | 30.8                        | 30.9        | 29.9        | 30.6        |
| June         | 11                        | 9          | 9         | 9         | 30                           | 30         | 30         | 28         | 37.2                        | 30.5        | 28.9        | 30.5        |
| July         | 11                        | 9          | 9         | 8         | 32                           | 31         | 31         | 29         | 36.2                        | 29.3        | 28.6        | 28.4        |
| August       | 11                        | 10         | 11        | 10        | 32                           | 31         | 31         | 29         | 34.8                        | 32.0        | 34.5        | 36.5        |
| September    | 14                        | 10         | 11        | 12        | 31                           | 31         | 31         | 28         | 45.6                        | 34.3        | 34.8        | 41.5        |
| October      | 11                        | 10         | 9         | 10        | 32                           | 31         | 31         | 29         | 34.1                        | 30.9        | 28.3        | 34.6        |
| November     | 7                         | 7          | 6         | 8         | 31                           | 30         | 31         | 28         | 23.8                        | 21.5        | 20.9        | 27.1        |
| December     | 7                         | 6          | 6         | 6         | 32                           | 31         | 31         | 29         | 21.8                        | 20.7        | 18.9        | 19.5        |
| <b>Total</b> | <b>113</b>                | <b>101</b> | <b>95</b> | <b>94</b> | <b>369</b>                   | <b>372</b> | <b>370</b> | <b>336</b> | <b>30.7</b>                 | <b>27.2</b> | <b>25.6</b> | <b>28.2</b> |

**Table 6.02 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 1999 - 2002**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 1999                      | 2000       | 2001       | 2002       | 1999                         | 2000       | 2001       | 2002       | 1999                        | 2000        | 2001        | 2002        |
| January      | 5                         | 4          | 6          | 6          | 29                           | 31         | 31         | 31         | 17.2                        | 13.0        | 19.3        | 20.4        |
| February     | 6                         | 6          | 8          | 8          | 26                           | 29         | 28         | 28         | 21.8                        | 20.0        | 26.9        | 28.8        |
| March        | 8                         | 8          | 9          | 11         | 29                           | 31         | 31         | 31         | 27.7                        | 25.9        | 30.7        | 34.5        |
| April        | 8                         | 9          | 9          | 10         | 29                           | 30         | 30         | 30         | 27.3                        | 30.8        | 29.1        | 33.0        |
| May          | 9                         | 12         | 11         | 11         | 29                           | 31         | 31         | 31         | 30.0                        | 39.1        | 34.9        | 36.5        |
| June         | 9                         | 11         | 12         | 10         | 29                           | 30         | 30         | 30         | 31.4                        | 36.6        | 39.5        | 33.0        |
| July         | 8                         | 10         | 11         | 12         | 29                           | 31         | 31         | 31         | 27.6                        | 33.4        | 37.0        | 38.7        |
| August       | 10                        | 12         | 12         | 13         | 29                           | 31         | 31         | 31         | 35.2                        | 37.6        | 40.0        | 40.7        |
| September    | 10                        | 14         | 14         | 15         | 29                           | 31         | 30         | 30         | 36.2                        | 44.3        | 46.3        | 48.7        |
| October      | 11                        | 10         | 13         | 13         | 31                           | 31         | 31         | 31         | 34.3                        | 31.6        | 40.6        | 40.9        |
| November     | 9                         | 8          | 9          | 9          | 30                           | 30         | 30         | 30         | 28.8                        | 26.7        | 29.6        | 29.8        |
| December     | 5                         | 7          | 7          | 7          | 31                           | 31         | 31         | 31         | 17.3                        | 21.6        | 22.1        | 22.9        |
| <b>Total</b> | <b>98</b>                 | <b>111</b> | <b>121</b> | <b>125</b> | <b>351</b>                   | <b>368</b> | <b>366</b> | <b>367</b> | <b>27.9</b>                 | <b>30.1</b> | <b>33.0</b> | <b>34.0</b> |

Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.03 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2003 - 2006**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2003                      | 2004       | 2005       | 2006       | 2003                         | 2004       | 2005       | 2006       | 2003                        | 2004        | 2005        | 2006        |
| January      | 6                         | 7          | 9          | 8          | 31                           | 29         | 31         | 34         | 20.6                        | 22.9        | 29.1        | 22.4        |
| February     | 8                         | 8          | 12         | 8          | 28                           | 29         | 27         | 31         | 29.2                        | 27.9        | 43.6        | 26.4        |
| March        | 11                        | 11         | 12         | 11         | 31                           | 31         | 29         | 34         | 34.0                        | 37.0        | 42.6        | 31.2        |
| April        | 10                        | 10         | 13         | 11         | 30                           | 30         | 28         | 33         | 31.5                        | 33.9        | 47.1        | 32.4        |
| May          | 11                        | 12         | 15         | 12         | 31                           | 31         | 30         | 34         | 34.5                        | 39.6        | 48.8        | 33.9        |
| June         | 12                        | 11         | 15         | 13         | 30                           | 30         | 28         | 33         | 38.5                        | 37.4        | 52.2        | 37.8        |
| July         | 11                        | 15         | 13         | 12         | 31                           | 31         | 29         | 35         | 34.8                        | 47.4        | 43.7        | 34.9        |
| August       | 13                        | 16         | 13         | 13         | 31                           | 31         | 29         | 35         | 40.4                        | 50.7        | 46.1        | 35.8        |
| September    | 14                        | 17         | 15         | 14         | 30                           | 31         | 28         | 34         | 46.5                        | 55.2        | 54.7        | 41.4        |
| October      | 12                        | 15         | 16         | 13         | 31                           | 31         | 29         | 35         | 40.0                        | 48.2        | 53.4        | 38.0        |
| November     | 10                        | 13         | 10         | 9          | 30                           | 30         | 29         | 34         | 33.2                        | 41.5        | 36.0        | 27.2        |
| December     | 6                         | 10         | 7          | 7          | 31                           | 31         | 32         | 35         | 20.9                        | 30.4        | 21.1        | 19.7        |
| <b>Total</b> | <b>123</b>                | <b>145</b> | <b>150</b> | <b>129</b> | <b>367</b>                   | <b>366</b> | <b>349</b> | <b>406</b> | <b>33.7</b>                 | <b>39.5</b> | <b>42.9</b> | <b>31.7</b> |

**Table 6.04 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2007 - 2010**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2007                      | 2008       | 2009       | 2010       | 2007                         | 2008       | 2009       | 2010       | 2007                        | 2008        | 2009        | 2010        |
| January      | 7                         | 6          | 6          | 5          | 38                           | 36         | 35         | 35         | 18.3                        | 15.9        | 18.0        | 13.1        |
| February     | 7                         | 5          | 7          | 7          | 35                           | 34         | 31         | 31         | 21.1                        | 15.1        | 21.7        | 21.3        |
| March        | 9                         | 7          | 11         | 8          | 38                           | 36         | 35         | 35         | 23.1                        | 18.1        | 30.3        | 22.5        |
| April        | 10                        | 10         | 11         | 8          | 37                           | 35         | 34         | 34         | 27.5                        | 27.1        | 31.8        | 22.6        |
| May          | 10                        | 10         | 11         | 10         | 36                           | 36         | 35         | 35         | 27.9                        | 27.5        | 30.2        | 28.6        |
| June         | 11                        | 11         | 10         | 10         | 35                           | 35         | 34         | 34         | 30.5                        | 30.2        | 27.8        | 29.3        |
| July         | 10                        | 10         | 11         | 11         | 36                           | 36         | 35         | 35         | 27.1                        | 27.2        | 30.5        | 31.4        |
| August       | 11                        | 13         | 11         | 11         | 36                           | 36         | 35         | 35         | 31.3                        | 35.5        | 31.4        | 32.7        |
| September    | 13                        | 12         | 12         | 13         | 35                           | 35         | 34         | 34         | 36.1                        | 34.8        | 35.0        | 38.6        |
| October      | 13                        | 11         | 11         | 10         | 37                           | 36         | 35         | 35         | 35.4                        | 31.3        | 30.3        | 29.7        |
| November     | 8                         | 7          | 6          | 8          | 36                           | 34         | 34         | 34         | 21.9                        | 21.6        | 17.3        | 23.8        |
| December     | 6                         | 6          | 6          | 6          | 36                           | 34         | 35         | 35         | 15.5                        | 17.4        | 16.4        | 17.4        |
| <b>Total</b> | <b>114</b>                | <b>107</b> | <b>111</b> | <b>107</b> | <b>434</b>                   | <b>425</b> | <b>414</b> | <b>413</b> | <b>26.2</b>                 | <b>25.2</b> | <b>26.8</b> | <b>25.9</b> |

Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

## 6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.05 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2011 - 2014**

|              | Guest nights sold (000's) |            |           |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|-----------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2011                      | 2012       | 2013      | 2014       | 2011                         | 2012       | 2013       | 2014       | 2011                        | 2012        | 2013        | 2014        |
| January      | 7                         | 5          | 6         | 7          | 34                           | 33         | 33         | 31         | 19.8                        | 16.4        | 19.2        | 21.3        |
| February     | 6                         | 6          | 5         | 7          | 31                           | 31         | 29         | 28         | 21.2                        | 20.4        | 16.8        | 24.2        |
| March        | 9                         | 9          | 7         | 9          | 34                           | 33         | 33         | 35         | 27.9                        | 27.7        | 21.7        | 26.1        |
| April        | 10                        | 10         | 7         | 10         | 33                           | 31         | 32         | 38         | 31.9                        | 31.9        | 22.2        | 25.3        |
| May          | 11                        | 11         | 8         | 10         | 34                           | 32         | 33         | 37         | 31.7                        | 32.7        | 25.2        | 28.3        |
| June         | 11                        | 11         | 9         | 10         | 33                           | 31         | 32         | 36         | 33.9                        | 34.7        | 29.4        | 28.6        |
| July         | 12                        | 13         | 10        | 9          | 34                           | 32         | 33         | 37         | 34.9                        | 41.6        | 30.9        | 25.0        |
| August       | 13                        | 10         | 10        | 9          | 34                           | 32         | 33         | 38         | 37.2                        | 30.3        | 29.8        | 23.8        |
| September    | 14                        | 11         | 12        | 13         | 34                           | 31         | 32         | 37         | 42.2                        | 35.7        | 37.0        | 34.2        |
| October      | 13                        | 10         | 11        | 11         | 34                           | 33         | 31         | 39         | 38.2                        | 29.6        | 35.6        | 28.3        |
| November     | 9                         | 8          | 7         | 7          | 33                           | 32         | 28         | 43         | 27.9                        | 24.0        | 24.9        | 15.8        |
| December     | 7                         | 6          | 6         | 5          | 34                           | 32         | 31         | 44         | 20.2                        | 19.0        | 17.9        | 12.0        |
| <b>Total</b> | <b>123</b>                | <b>110</b> | <b>99</b> | <b>107</b> | <b>401</b>                   | <b>384</b> | <b>381</b> | <b>444</b> | <b>30.7</b>                 | <b>28.6</b> | <b>26.0</b> | <b>24.1</b> |

**Table 6.06 Guest Nights Sold/Offered, Sleeper Occupancy Rates, 2015 - 2018**

|              | Guest nights sold (000's) |            |            |            | Guest nights offered (000's) |            |            |            | Sleeper occupancy rates (%) |             |             |             |
|--------------|---------------------------|------------|------------|------------|------------------------------|------------|------------|------------|-----------------------------|-------------|-------------|-------------|
|              | 2015                      | 2016       | 2017       | 2018       | 2015                         | 2016       | 2017       | 2018       | 2015                        | 2016        | 2017        | 2018        |
| January      | 6                         | 7          | 8          | 8          | 45                           | 43         | 41         | 34         | 13.2                        | 15.2        | 19.7        | 22.8        |
| February     | 7                         | 9          | 11         | 8          | 41                           | 41         | 34         | 32         | 16.3                        | 22.6        | 32.5        | 25.7        |
| March        | 8                         | 10         | 13         | 9          | 45                           | 44         | 38         | 36         | 17.2                        | 21.9        | 34.8        | 25.2        |
| April        | 10                        | 10         | 13         | 11         | 44                           | 43         | 37         | 36         | 21.7                        | 23.2        | 33.7        | 29.6        |
| May          | 12                        | 11         | 14         | 12         | 46                           | 45         | 40         | 38         | 25.6                        | 25.4        | 36.0        | 31.6        |
| June         | 12                        | 13         | 14         | 12         | 44                           | 43         | 39         | 43         | 26.7                        | 30.6        | 36.9        | 28.3        |
| July         | 13                        | 14         | 15         | 13         | 45                           | 45         | 38         | 44         | 27.9                        | 30.3        | 39.2        | 29.8        |
| August       | 12                        | 12         | 15         | 16         | 45                           | 45         | 38         | 44         | 25.8                        | 27.8        | 40.3        | 36.0        |
| September    | 14                        | 12         | 13         | 13         | 44                           | 43         | 37         | 44         | 31.1                        | 29.0        | 36.6        | 30.6        |
| October      | 12                        | 12         | 11         | 13         | 46                           | 44         | 38         | 45         | 25.5                        | 26.7        | 30.1        | 28.7        |
| November     | 7                         | 10         | 7          | 11         | 44                           | 43         | 37         | 44         | 15.9                        | 23.1        | 20.1        | 25.1        |
| December     | 5                         | 8          | 6          | 11         | 45                           | 43         | 37         | 46         | 11.3                        | 18.4        | 16.0        | 23.5        |
| <b>Total</b> | <b>115</b>                | <b>128</b> | <b>142</b> | <b>137</b> | <b>533</b>                   | <b>523</b> | <b>454</b> | <b>486</b> | <b>21.6</b>                 | <b>24.6</b> | <b>31.3</b> | <b>28.2</b> |

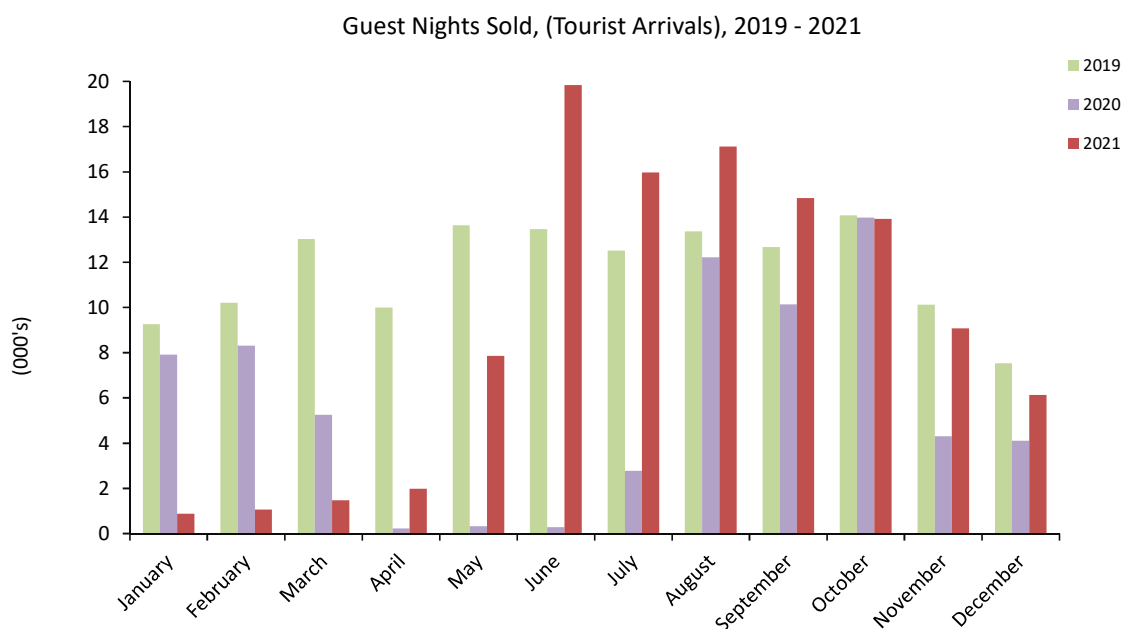
Note:

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.07 Guest Nights Sold, 2019 - 2021**

|              | Guest nights sold (000's) |             |              |
|--------------|---------------------------|-------------|--------------|
|              | 2019                      | 2020        | 2021         |
| January      | 9.3                       | 7.9         | 0.9          |
| February     | 10.2                      | 8.3         | 1.1          |
| March        | 13.0                      | 5.3         | 1.5          |
| April        | 10.0                      | 0.2         | 2.0          |
| May          | 13.6                      | 0.3         | 7.9          |
| June         | 13.5                      | 0.3         | 19.8         |
| July         | 12.5                      | 2.8         | 16.0         |
| August       | 13.4                      | 12.2        | 17.1         |
| September    | 12.7                      | 10.1        | 14.8         |
| October      | 14.1                      | 14.0        | 13.9         |
| November     | 10.1                      | 4.3         | 9.1          |
| December     | 7.5                       | 4.1         | 6.1          |
| <b>Total</b> | <b>139.9</b>              | <b>69.8</b> | <b>110.2</b> |



**Notes:**

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

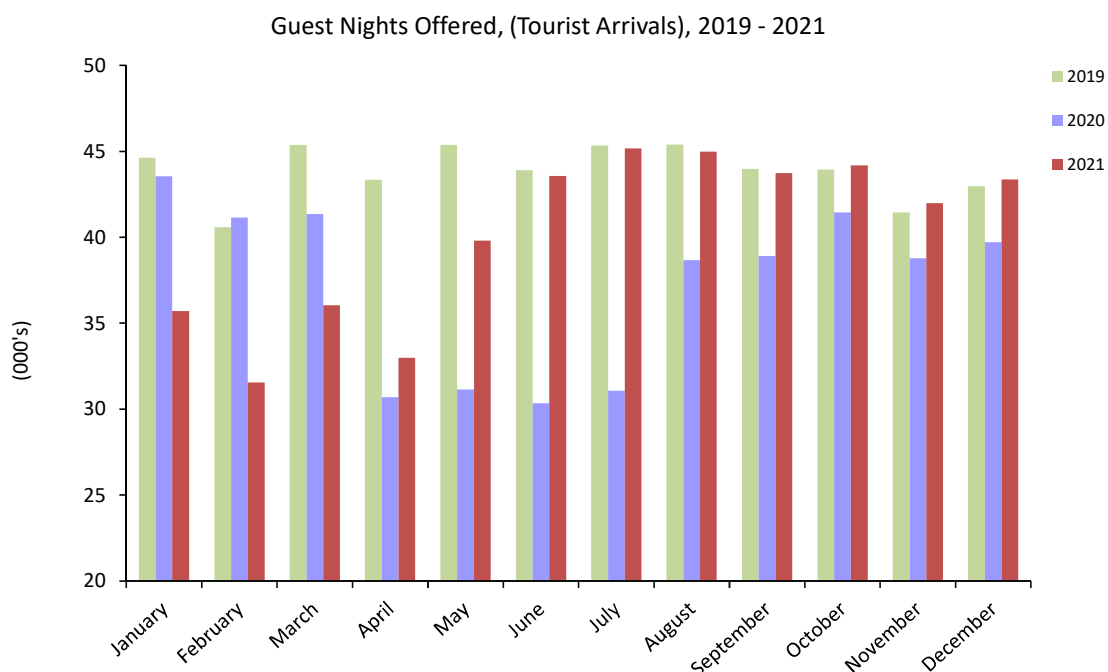
(ii) The Coronavirus (COVID-19) travel restrictions had a negative impact during 2020, with decreases in guest nights sold throughout the year and more significantly between April and June due to the restrictions in place at the time.

(iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with sharp decreases in guest nights sold during the first quarter of the year.

6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.08 Guest Nights Offered, 2019 - 2021**

|              | Guest nights offered (000's) |              |              |
|--------------|------------------------------|--------------|--------------|
|              | 2019                         | 2020         | 2021         |
| January      | 44.6                         | 43.6         | 35.7         |
| February     | 40.6                         | 41.2         | 31.6         |
| March        | 45.4                         | 41.3         | 36.0         |
| April        | 43.3                         | 30.7         | 33.0         |
| May          | 45.4                         | 31.1         | 39.8         |
| June         | 43.9                         | 30.3         | 43.6         |
| July         | 45.3                         | 31.1         | 45.2         |
| August       | 45.4                         | 38.7         | 45.0         |
| September    | 44.0                         | 38.9         | 43.7         |
| October      | 43.9                         | 41.4         | 44.2         |
| November     | 41.4                         | 38.8         | 42.0         |
| December     | 43.0                         | 39.7         | 43.4         |
| <b>Total</b> | <b>526.3</b>                 | <b>446.8</b> | <b>483.1</b> |



**Note:**

(i) Yearly totals have been rounded off and need not necessarily equal the sum of the rounded off monthly figures.

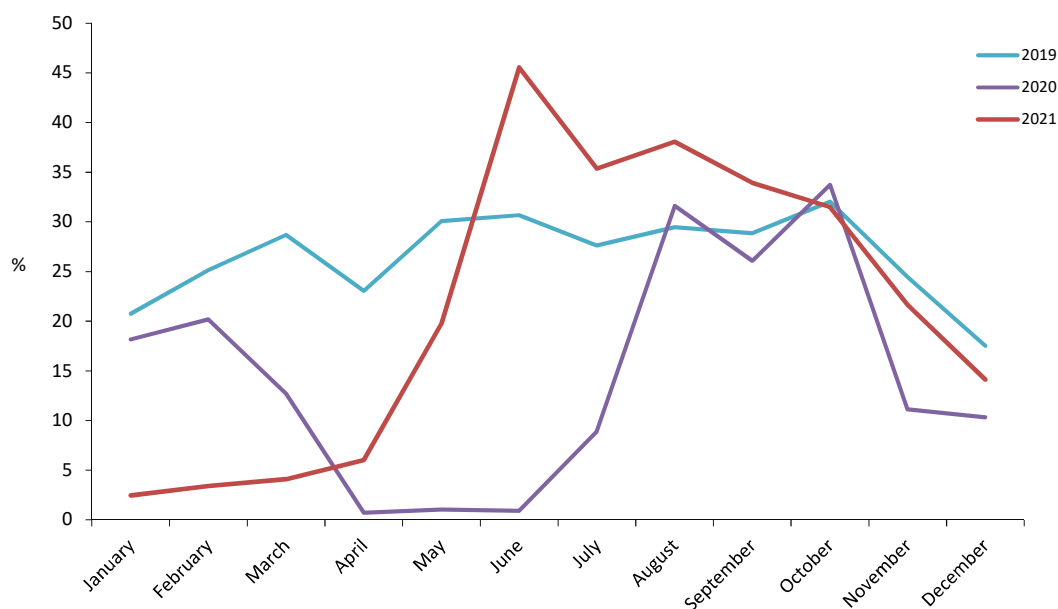


6: Guest Nights Sold/Offered, Sleeper Occupancy Rates, (Tourist Arrivals)

**Table 6.09 Sleeper Occupancy Rates, 2019 - 2021**

|              | Sleeper occupancy rates (%) |             |             |
|--------------|-----------------------------|-------------|-------------|
|              | 2019                        | 2020        | 2021        |
| January      | 20.8                        | 18.2        | 2.5         |
| February     | 25.2                        | 20.2        | 3.4         |
| March        | 28.7                        | 12.7        | 4.1         |
| April        | 23.1                        | 0.7         | 6.0         |
| May          | 30.1                        | 1.1         | 19.8        |
| June         | 30.7                        | 0.9         | 45.6        |
| July         | 27.6                        | 8.9         | 35.4        |
| August       | 29.5                        | 31.6        | 38.1        |
| September    | 28.9                        | 26.1        | 33.9        |
| October      | 32.0                        | 33.7        | 31.5        |
| November     | 24.4                        | 11.1        | 21.6        |
| December     | 17.5                        | 10.3        | 14.1        |
| <b>Total</b> | <b>26.6</b>                 | <b>15.6</b> | <b>22.8</b> |

Sleeper Occupancy Rates (Tourist Arrivals), 2019 - 2021



Notes:

(i) The impact of the Coronavirus (COVID-19) travel restrictions are evident during 2020, with decreases in sleeper occupancy rates throughout most of the year and more significant between April and June due to the restrictions in place at the time.

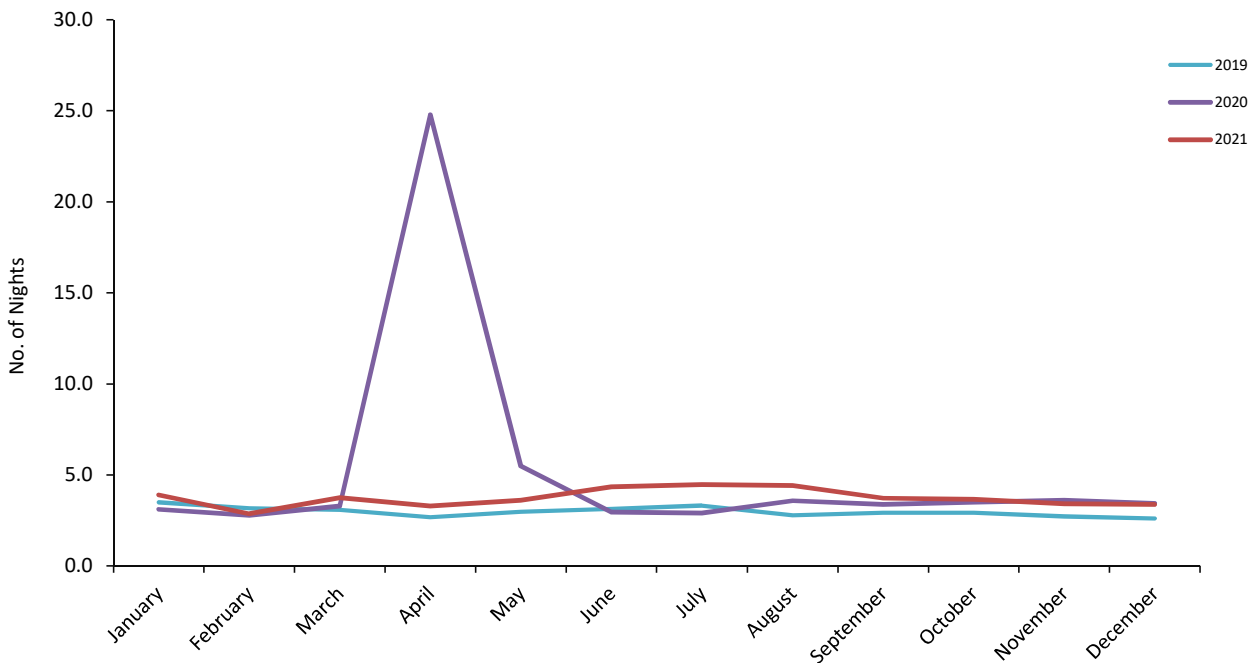
(iii) The impact of the Coronavirus (COVID-19) travel restrictions continued in 2021, with decreases in sleeper occupancy rates during the first quarter of the year.

7: Average Length of Stay (Nights)

**Table 7.01 Average Length of Stay Per Person (All Arrivals), 2010 - 2021**

| Year | Average length of stay (nights) |     |     |      |     |     |     |     |     |     |     |     | Total      |
|------|---------------------------------|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|------------|
|      | Jan                             | Feb | Mar | Apr  | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |            |
| 2010 | 3.1                             | 3.6 | 3.1 | 3.6  | 3.5 | 3.5 | 3.5 | 3.9 | 3.9 | 3.4 | 3.1 | 3.2 | <b>3.5</b> |
| 2011 | 3.8                             | 3.7 | 3.4 | 3.5  | 3.5 | 3.5 | 3.7 | 3.9 | 4.0 | 3.6 | 3.4 | 2.9 | <b>3.6</b> |
| 2012 | 3.7                             | 3.2 | 3.2 | 3.7  | 3.7 | 3.6 | 3.9 | 3.8 | 4.0 | 3.2 | 3.2 | 3.3 | <b>3.5</b> |
| 2013 | 3.5                             | 2.9 | 2.9 | 3.1  | 3.8 | 3.2 | 3.6 | 3.8 | 4.3 | 3.6 | 3.0 | 2.9 | <b>3.4</b> |
| 2014 | 3.2                             | 3.1 | 3.2 | 3.4  | 3.5 | 3.4 | 3.7 | 4.5 | 3.6 | 3.2 | 3.1 | 2.9 | <b>3.4</b> |
| 2015 | 3.4                             | 3.2 | 3.2 | 3.3  | 3.4 | 3.4 | 3.9 | 3.5 | 3.6 | 3.3 | 2.8 | 2.6 | <b>3.3</b> |
| 2016 | 3.3                             | 3.3 | 3.0 | 3.1  | 3.0 | 3.3 | 3.3 | 3.3 | 3.2 | 3.1 | 3.1 | 2.8 | <b>3.2</b> |
| 2017 | 3.3                             | 3.1 | 3.2 | 3.2  | 3.1 | 3.4 | 3.5 | 3.5 | 3.2 | 3.0 | 2.9 | 2.6 | <b>3.2</b> |
| 2018 | 3.3                             | 3.0 | 3.2 | 3.0  | 3.3 | 3.1 | 3.1 | 3.0 | 3.3 | 2.9 | 2.8 | 2.9 | <b>3.1</b> |
| 2019 | 3.5                             | 3.2 | 3.1 | 2.7  | 3.0 | 3.1 | 3.3 | 2.8 | 2.9 | 2.9 | 2.7 | 2.6 | <b>3.0</b> |
| 2020 | 3.1                             | 2.8 | 3.3 | 24.8 | 5.5 | 3.0 | 2.9 | 3.6 | 3.4 | 3.5 | 3.6 | 3.4 | <b>3.4</b> |
| 2021 | 3.9                             | 2.9 | 3.7 | 3.3  | 3.6 | 4.3 | 4.5 | 4.4 | 3.7 | 3.7 | 3.4 | 3.4 | <b>3.9</b> |

Average Length of Stay (All Arrivals), 2019 - 2021



Note:

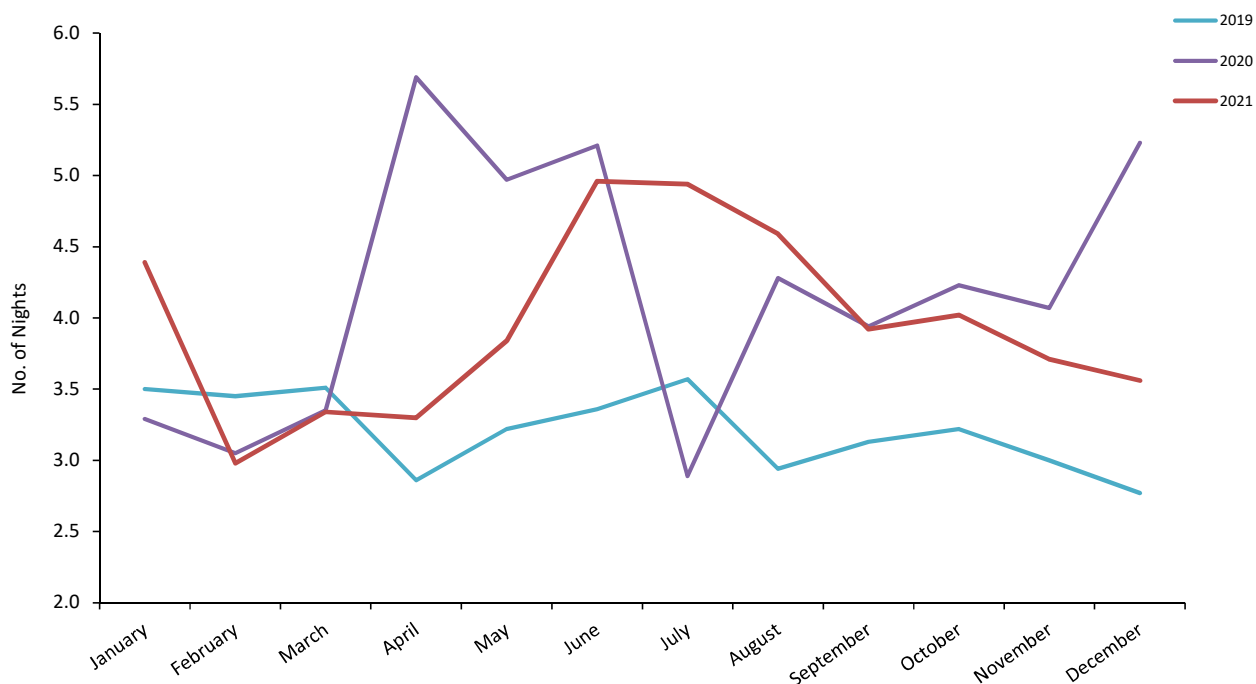
(i) The Coronavirus (COVID-19) travel restrictions during 2020 had a positive impact on the average length of stay and rose sharply in April due to the general lockdown in place at the time and the unprecedented travel restrictions imposed in Spain, UK and worldwide. The average length of stay in April 2020 is based on a very low number of arrivals.

7: Average Length of Stay (Nights)

**Table 7.02 Average Length of Stay Per Person (Tourist Arrivals), 2010 - 2021**

| Year | Average length of stay (nights) |     |     |     |     |     |     |     |     |     |     |     | Total      |
|------|---------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------------|
|      | Jan                             | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |            |
| 2010 | 3.0                             | 3.2 | 3.1 | 3.4 | 3.6 | 3.7 | 3.7 | 3.9 | 4.1 | 3.5 | 3.5 | 3.2 | <b>3.5</b> |
| 2011 | 3.5                             | 3.3 | 3.5 | 3.7 | 3.6 | 3.7 | 3.7 | 3.7 | 4.0 | 3.6 | 3.5 | 3.2 | <b>3.6</b> |
| 2012 | 3.3                             | 3.2 | 3.3 | 3.7 | 3.6 | 3.4 | 4.0 | 3.5 | 3.6 | 3.1 | 3.1 | 3.7 | <b>3.5</b> |
| 2013 | 4.0                             | 2.7 | 3.3 | 3.3 | 3.3 | 3.5 | 3.7 | 3.8 | 3.9 | 3.6 | 2.9 | 3.3 | <b>3.5</b> |
| 2014 | 3.6                             | 3.4 | 3.5 | 4.0 | 5.0 | 4.2 | 4.1 | 4.6 | 4.3 | 3.6 | 3.6 | 3.4 | <b>3.9</b> |
| 2015 | 4.0                             | 3.9 | 3.7 | 3.9 | 4.2 | 4.1 | 4.3 | 4.0 | 4.2 | 3.9 | 3.3 | 2.2 | <b>3.8</b> |
| 2016 | 3.2                             | 3.8 | 3.2 | 3.5 | 3.3 | 3.8 | 3.6 | 3.5 | 3.5 | 3.3 | 3.3 | 3.0 | <b>3.4</b> |
| 2017 | 3.4                             | 3.8 | 3.8 | 3.6 | 4.0 | 4.3 | 4.4 | 4.0 | 3.5 | 3.3 | 2.9 | 2.6 | <b>3.7</b> |
| 2018 | 3.7                             | 3.4 | 3.8 | 3.4 | 3.6 | 3.3 | 3.4 | 3.6 | 3.6 | 3.2 | 3.0 | 3.1 | <b>3.4</b> |
| 2019 | 3.5                             | 3.5 | 3.5 | 2.9 | 3.2 | 3.4 | 3.6 | 2.9 | 3.1 | 3.2 | 3.0 | 2.8 | <b>3.2</b> |
| 2020 | 3.3                             | 3.1 | 3.4 | 5.7 | 5.0 | 5.2 | 2.9 | 4.3 | 3.9 | 4.2 | 4.1 | 5.2 | <b>3.8</b> |
| 2021 | 4.4                             | 3.0 | 3.3 | 3.3 | 3.8 | 5.0 | 4.9 | 4.6 | 3.9 | 4.0 | 3.7 | 3.6 | <b>4.2</b> |

Average Length of Stay (Tourist Arrivals), 2019 - 2021



Note:

(i) The Coronavirus (COVID-19) travel restrictions during 2020 had a positive impact on the average length of stay and rose more sharply between April and June due to the general lockdown and restrictions in place at the time and the unprecedented travel restrictions imposed in Spain, UK and worldwide. The average length of stay for April to June 2020 are based on very low numbers of tourist arrivals.